

# E

Satellite Owners and Operators.....	E-1	Basic Cable Services.....	E-5
Satellite Resale and Common Carriers.....	E-1	Automated cable Services.....	E-7
Direct Broadcast Satellites.....	E-3	Audio Cable Programing Services.....	E-7
Teleports.....	E-3	Cable Sports Services.....	E-8
Pay Cable Services.....	E-5	Canadian Cable Programing Services.....	E-8

## The Broadcasting Yearbook 1990

# Satellites

### Satellite Owners and Operators

**AT&T.** Room 4C103, Bedminster, N.J. 07921. Karl R. Savatiel, dir satellite communications, (210) 234-7219; John Barry, district mgr SKYNET mktg, (201) 234-4346; John L. Zsakany, district mgr SKYNET customer svcs mgmt, (201) 234-7550; John P. Kiely, district mgr SKYNET applications, (201) 234-7545.

New York 10013: 32 Avenue of the Americas, Room 2432, (212) 219-7800. David R. Stolz, district sls mgr, media/bcst svcs; Jim Pantazis, staff mgr, sls support.

Services provided on three AT&T-owned Telstar satellites and on Satcom K-2 satellite. AT&T's SKYNET C-band and Ku-band satellite svcs complement AT&T's terrestrial network svcs. SKYNET Digital Service offers C-band voice, data, image and video transmission. SKYNET Star Network Service offers Ku-band broadcast or interactive data as well as video capabilities. SKYNET Transponder Service offers space segment capability on either a part-time or full-time basis. SKYNET Television Service links with SKYNET Transponder Service for end-to-end bcst, cable or closed-circuit TV transmission. SKYNET video Conferencing Service packages any special video event in the U.S. or internationally.

**Communications Satellite Corporation (Comsat).** 950 L'Enfant Plaza S.W., Washington 20024. (202) 863-6000. Irving Goldstein, chmn, CEO & pres.

**COMSAT Systems Division.** 950 L'Enfant Plaza, S.W., Washington 20024. (202) 863-6800. Joel Alper, pres; David Cade, VP mktg and bus dev.

CSD specializes in the engineering and integration of systems and networks for the movement and management of information. Its systems integration expertise encompasses the total spectrum of telecommunications and information systems technology and services, to government, commercial and international customers.

**COMSAT Video Enterprises Inc.** 22300 Comsat Dr., Clarksburg, Md. 20879. (301) 428-7814. Robert J. Wussler, pres and CEO; John Schmuhi, VP and gen mgr; Char Beales, VP prog dev.

**COMSAT World Systems.** 950 L'Enfant Plaza S.W., Washington, D.C. 20024. (202) 863-6800. Bruce L. Crockett, pres; Jack Hannon, VP & deputy div mgr; Betty Alawine, VP, Intelsat Satellite Svcs (ISS); Ron Mario, VP Mobile Communications.

The U.S. signatory to Intelsat, World Systems' ISS division also furnishes all space segment access to Intelsat satellites between the U.S. and overseas points. COMSAT Mobile Communications oversees the company's signatory role in Inmarsat and provides satellite and earth station services to ships at sea, off-shore oil platforms and aircraft of all types in international flights.

**ENSR Corp.** 300 Richmond Ave., Houston 77098. (713) 520-9900. FAX: (713) 520-6802. Robert Zoch, pres; Dick Brown, exec VP.

**GE American Communications Inc.** Four Research Way, Princeton, N.J. 08540. (609) 987-4000. W. Neil Bauer Sr., VP coml opns; Walter Braun Sr., gov/tech opns.

(GE Americom) owns & operates the SATCOM domestic satellite system. The GE SATCOM system offers data, video, audio & voice transmission svcs to business, govt & the electronic media. Seven SATCOM satellites are in operation serving CATV programmers, radio networks, TV broadcasters, wire svcs, syndicated broadcasters & international/occasional video/audio users.

Satcom I-R carries the company's Digital Audio Transmission Service (DATS) for radio network program distribution & transmission svcs for occasional TV. Satcom II-R is used for govt, video & data svcs. Satcom III-R & IV carry CATV programming. Satcom V carries long distance telephone traffic for Alascom Inc. & provides data & video distribution for the govt. Two 45 watt Ku-band satellites, designated SATCOM K-1 and K-2, were launched in 1986. K-2 is the broadcast satellite with NBC & syndicated svc downlinking to over 700 antennas. K-1 is reserved for video, VSAT/business svc. GE Americom will be launching 4 replacement, C-band satellites during 1991 and 1992. Satcom C-3 & C-4 will serve the cable industry. Satcom C-1 is reserved for in-orbit protection & preemptible svcs. Satcom C-5, which is jointly-owned by Alascom Inc. and GE Americom, will serve GE's network & govt customers.

**Graphic Scanning Corp.** 25 Rockwood Pl., Englewood, N.J. 07631. (201) 894-8000. Robert Cymbala, pres.

Holds construction permit for DBS satellite; has radio paging business, two cellular telephone partnerships and serves the corporate syndicate communications needs of the country's investment banking community.

**GTE Spacenet Corp.** (a wholly-owned subsidiary of General Telephone and Electronics) 1700 Old Meadow Rd., McLean, Va. 22102. (703) 848-1300. C.J. Waylan, pres; Ray Marks, VP mktg.

GTE Spacenet operates a multi-satellite system offering both C- and Ku-Band transmission svcs. These include analog and digital video, audio, voice and data to a variety of customers such as specialized common carriers and resellers, cable and TV bcstrs, govt. agencies, educational institutions, business users and corporations. Affiliated satellite company was founded in 1972, with GTE Spacenet incorporated in 1981. Special GTE Spacenet services include News Express for satellite news gathering and Skystar Network Services, for interactive and broadcast point-to-point or point-to-multipoint data communications applications, and Skystar Television. Full-time transponders are dedicated 7 days a week, 24 hours a day. Partial or fractional transponder services provide bandwidth and power options for customers with lesser volume requirements. Occasional use allows the scheduling of time increments as brief as 5 minutes for news event coverage, news exchange, pay-per-view progmg, videoconferencing and other regular distribution.

**Hughes Communications Inc.** Box 92424, Los Angeles 90009. (213) 607-4000. Stephen J. Petrucci, pres & CEO; Fred L. Judge, sr VP; Eddy W. Hartenstein, sr VP; James B. Ramo, VP, customer svcs; Jerald F. Farrell, sr VP; John M. Sedano, VP opns.

Provides satellites for cable, TV and radio distribution; video timesharing, videoconferencing, satellite newsgathering, business TV and very small aperture terminal business networks.

**International Telecommunications Satellite Organization (Intelsat).** 3400 International Dr. N.W., Washington 20008-3098. (202) 944-6800. Richard R. Colino, dir gen; Jose L. Alegrett, deputy dir gen, bus planning & external rel; David T. Tudge, deputy dir gen, fin & staff support; John D. Hampton, deputy dir gen, opns & dev; Robert D. Leahy, dir pub & media rel.

Intelsat is an international commercial, not-for-profit cooperative of 117 member nations that owns & operates the global communications satellite system used worldwide by countries for their international, and in many instances, their domestic communications.

The major provider of transoceanic telephone and TV svcs, INTELSAT also offers via its 14 satellite global system such svcs as international video, teleconferencing, facsimile, data & telex.

**Telesat Canada.** 1601 Telesat Court, Gloucester, Ont. K1L 5P4. (613) 746-5920. Eldon D. Thompson, pres & CEO; Linda M. Rankin, VP business dev.; L. Boisvert, VP ntwk svcs.

Communications via satellite; consulting; satellite earth station networks.

**Television Network-WMTN-DBS TV 7.** Westar 5 Satellite Systems Service Corporation. The Western Union Corporation Group, 1186 Raymond Blvd., Newark, N.J. 07102. (800) 233-2355 or (201) 926-0446. James J. Jackson, dir engrg; Robert M. Mullins, engrg tech asst; Rita M. Brown, accounting/data systems; Ariene A. Jackson, prod div sec; Edward J. Jacobosky, chief engr.

### Satellite Resale and Common Carriers

**Alascom Inc.** (a wholly-owned subsidiary of Pacific Telecom Inc.) Box 6607, Anchorage 99502. (907) 264-9000. Charles Robinson, pres; George Shaginav, exec VP & gen mgr; C.L. Wareham, VP opns; Ken Laing, VP admin.

Long Distance telephone carrier for the state of Alaska offering broadcast, voice, data, telex WATS, Alaskanet & dedicated private line long d stance services.

**American Telephone and Telegraph Co.** Rts 202 & 206, Rm. 3A100, Bedminster, N.J. 07921. (201) 234-7182. Michael J. Campanelli, production mgr, terrestrial TV technologies.

# ANTENNA KNOW-HOW

*We've got it.  
Know-how, in the field, where and  
when you need it for the toughest  
installation or repair jobs you can  
throw at us.*

*We're ready with all the equipment  
it takes to rig any tower. Plus in-  
stall new FM antenna systems and  
related feed lines as well as field  
tuning of existing FM antennas.*

*Our crews and field technicians  
are factory trained and are backed  
by ERI staff engineers with instant  
consultation access to Silliman  
and Silliman.*

*We can rebuild any manufacturers'  
antenna and keep you broadcasting,  
while we're at it, with standby  
antennas handling over 20 kw  
input power.*

*We're fully insured and warrant all  
installation projects. And we pro-  
vide photographic records of tower  
and antenna configurations.*

## ERI INSTALLS AMERICA



**ERI INSTALLATIONS, INC.**  
A Division of Electronics Research Inc.

108 Market Street, Newburgh, IN 47630  
(812) 853-2618 FAX (812) 858-5706



# **CENTRAL TOWER NC.**

Complete Manufacturing Of  
AM, FM, TV & Microwave Towers

• Ground Systems •

Installation, Structural Analysis  
and Inspection

*Call or Write:*

**Ray R. Ryan**

**Box 530**

**Newburgh, IN**

**47629-0530**

**812-853-0595**

**FAX 812-853-6652**



**Fodor's World.** A practical travelers' guide, with a look at customs and history.



**Holiday World.** U.S. premiere of outstanding Thames Television International series.



**Scuba World.** Divers take you to the most stunning underwater locations of the world.



**Video Visits.** The people, sights and sounds of the world's most fascinating cities.



**Winter Sportscast.** Covers the full spectrum of winter sports for both doers and watchers.



**etc..., etc...** Lively, offbeat look at places and events not generally in travel guides.



**The Perfect Trip.** A special-interest series, featuring vacation destinations all over the world, shot entirely on location.



**Arthur Frommer's Almanac of Travel.** Interview program. Emphasis on practical advice and getting the best travel values.



**That Video Souvenir.** Funny, original vacation footage; memorable moments in travel captured by amateur video enthusiasts.

## Tell your subscribers where to go.

The Travel Channel has the kind of programming that keeps your traveling subscribers from straying — and attracts new ones.

You can tell them where to go 24 hours a day, seven days a week. And they'll thank you for it.



### Travel Channel Sales Offices

Headquarters and northeastern region: New York, NY (212) 603-4512; southeastern region: Washington, D.C. (202) 223-0122; midwestern region: St. Louis, MO (314) 298-6322; western region: Los Angeles, CA (213) 413-7288.

# *Others Promise We Produce*

You judge a sales representative on performance, not on promises. Performance over time. Consistency you can count on. No one performs better than CNI, the leading national spot cable representative in the country. We deliver and the proof of that delivery is best summed up in the facts.

- #1 in total national spot cable billing.
- The largest sales organization in the country; 13 regional sales managers, 44 account executives, 47 sales support personnel.
- #1 in combined cable and broadcast sales experience.
- Totally integrated research department using the resources of Arbitron, Nielsen, MRI, BAR, SQAD, IMS and CompuData Market Information.

Plus the CNI EXCLUSIVE—Guaranteed 90-day payment on billing.

*The Organization That Delivers* 

**New York**  
212-889-4670  
Stacie Colbeth  
Michael Labriola  
Egton Simons

**Los Angeles**  
213-450-1050  
Ilise Welter

**Atlanta**  
404-266-3885  
Jenny Hazelrig  
Mindy Ellin

**Louisville**  
502-582-2027  
William "Biggs" Tabler

**Boston**  
617-266-7711  
Bill Wayland

**Chicago**  
312-670-0222  
Bill Lemanski

**Dallas**  
214-871-7574  
Ray Gaskin

**San Francisco**  
415-392-0222  
Frank Angelo

**Cleveland, OH**  
216-621-2221  
Art Caruso

## Satellite Resale and Common Carriers

Full and p/t interexchange common carrier terrestrial facilities used in the transmission of commercial, educational & CATV bcsts.

**American Uplinks Inc.** American Communications and Television, Box 699, Idaho Springs, Colo. 80452. (800) 525-9999 or (303) 567-4628.

**BAF Communications Corp.** 16 Bourbon St., Peabody, Mass. 01960. (508) 535-1969 or (800) 633-8223 FAX: (508) 535-1441. Charles G. Angelakis, pres & CEO; Bob King, VP sis & mktg; James Vautrot, gen mgr satellite svcs.

Manufactures mobile Ku & C-band satellite uplinks. Broker of satellite transponder time for Ku & C-band users including bcst news organizations & private networks.

**BrightStar Communications Ltd.** International Bldg., Rockefeller Center, 630 Fifth Ave., Suite 706, New York 10111. (212) 582-8578. William J. Page, VP-North America; Jay Lebowitz, opns mgr; Robin Lowe, opns coord.

Transatlantic satellite carrier of TV prgmg with direct two-way path between North America & Europe, accessible by small-aperture dishes on customer premises. On a one-call basis, 24-hours-a-day, arranges transmissions from anywhere to anywhere around the globe.

**Channel One Ltd.** Production Plaza, Sewickley, Pa. 15143. (412) 741-4000. FAX: (412) 741-7394. John R. Phillips, pres; Charles L. Hobbs, VP sis, prog distribution svcs.

Videotape & satellite distribution svc, satellite transponder time, uplinking & downlinking. Tape duplication in all formats. Production, post production, stage rentals & complete editing services.

**Com III Inc.** 1201 Olentangy River Rd., Columbus, Ohio 43212. (619) 294-4445. Paul J. Ogle, pres; George E. Coles, chmn & chief operating off.

Com III is a production facility, specializing in commercials, program production & satellite uplink svcs. Videoconferencing & business communications is a specialty.

**Continental Satellite Corporation.** Box 6689, Bakersfield, Calif. 93386-6689. (805) 871-7801. FAX: (805) 872-2683. William Welty, chmn; James R. Ford, VP engrg; Charles R. Welty, VP progmg.

**Conus Communications Inc.** 3415 University Ave., Minneapolis 55414. (612) 642-4645. FAX: (612) 642-4593. Charles H. Dutcher III, VP & gen mgr; Anita Klever, VP & dir news opns; Scott Goodfellow, VP & chief of Washington bureau.

Satellite News Gathering (SNG), news feeds, complete satellite svcs & transponder booking

**Crawford Satellite Services.** 535 Plasamour Dr., Atlanta 30324. (404) 676-7149. Jesse Crawford, own, pres; Candy Alger, VP.

Teleport-C & Ku-band, satellite networking, special event bcstg, ad-hoc teleconferencing, news feeds, private networking, satellite time, program distribution, transportable uplink & post production svcs

**The Cummings Group Inc.** 2929 E. Camelback Rd., Ste. 220, Phoenix 85016. (602) 955-5700. FAX: (602) 955-1454. Larry L. Cummings, pres & CEO; Peggy Kinner, VP media; Eugene A. Sauder, VP fin; Richard W. Taylor Jr., exec producer.

Full svc program including media scheduling & buying, strn coordination, videotape duplication & shipping, satellite transmission & transponder time, full production svcs.

**Cycle Sat Inc.** Box 309, Forest City, Iowa 50436. (515) 582-6999. Timothy Clark, pres; David DeWaard, VP mktg & sis; Loren Swenson, VP bus dev.

Transmits video material to TV stns with the use of remote VTR control. Complete teleport & production facility.

**Eastern Microwave Inc.** Box 4872, 112 Northern Concourse, Syracuse, N.Y. 13221. (315) 455-5955 or (800) 448-3322. Arthur Perkins, gen mgr; Gil Korta, nat mktg dir; Ann Marie Russell, sis mgr.

Eastern Microwave distributes WWOR(TV) New York full-time to cable systems throughout the U.S. via Galaxy I, transponder 15.

**The Family Channel** 1000 Centerville Turnpike, Virginia Beach, Va. 23463. (804) 424-7777. FAX: (804) 424-7204. Tim Robertson, pres; Rick Busciglio, VP mktg; Paul Krmsier, VP prgmg.

FAM leases transponder 11 on Galaxy 1 full time & it owns & operates uplink facilities in Virginia Beach. It distributes 24 hours prgmg to its CATV affiliates. It also distributes Christian Broadcasting Network's "700 Club" to its bcst affiliates.

**GE American Communications.** Four Research Way, Princeton, N.J. 08540. (609) 987-4000. Kevin W. Sharer, pres & CEO.

Domestic satellite communications svcs.

**GTE Spacenet Corp.** 1700 Old Meadow Rd., McLean, Va. 22102. (703) 848-1000; 848-1300. C.J. Waylan, pres; Ray Marks, VP mktg; Joe Barna, VP & gen mgr, communications svcs; Troy Ellington, VP satellite systems & govt svcs; Glen Sacra, VP & gen mgr, intl systems; Sam Wilson, VP & gen counsel; Tom Natoli, dir, corp affrs; Harry Mahon, area mgr, bcst svcs.

Comprehensive range of satellite-based communication svcs. Satellite news gathering svcs & complete satellite svcs to the broadcasting industry

**Great American Broadcasting Company.** 85 Merrimac St., Suite 502, Boston 02114. (617) 720-1557; FAX: (617) 720-0803. Jack F. Morse, VP, satellite communications; Patricia B. Patsel, mgr syndication distribution services; Stephanie Nora, mgr, natl sis & mktg; Fred Healy, Karen Kelley, Martha Lawler, satellite coordinators; Brian Shea, bus mgr.

Satellite transponder time broker, occasional use transponder time, both Ku & C band, on all transponders. Teleports available in New York, Birmingham & Kansas City. Satellite syndication programming, news & sports distribution

**Home Shopping Network.** Box 9090 Clearwater, Fla. 34618-9090. (813) 572-8585; FAX: (813) 572-8585 ext. 4103. Roy M. Speer, chmn of bd, CEO; Lowell W. Paxson, pres; Charles Bohart, VP bcst affl; James Lawless, sr VP ntwk opns; Scott Cooper, dir bcst engrg

Services include C & KU-Band transmissions from Tampa, C-Band transmissions from NY and LA, post production services also available.

**Hughes Communications Inc.** Box 92424, Los Angeles 90009. (213) 607-4000. Joh E. Koehler, pres & CEO; Stephen J. Petrucci, exec VP

Satellite & terrestrial networks providing cable, video & business communications svcs, domestic & international.

**Hughes Television Network Inc.** 260 Madison Ave., New York 10016. (212) 684-7900. Joseph M. Cohen, CEO; John Tagliaterra, pres; John Lydon, VP & gen mgr.

Hughes Television Network, an IDB Communications affiliate entity, is a leading supplier of satellite time for various events. Programs distributed by HTN via satellite include major sporting events, INDX Network News, live business teleconferences & syndicated programing feeds.

HTN controls transponders on several satellites & has access to others on an occasional basis.

**IDB Communications Group Inc.** 10525 W. Washington Blvd., Culver City, Calif. 90232. (213) 870-9000. FAX: (213) 838-6377. Jeffrey P. Sudikoff, chmn & CEO; Edward R. Cheryam, pres; Dennis B. Feeley, sr VP; Peter F. Hartz, VP sis & mktg.

Domestic/international satellite transmission svcs for radio, TV & data/voice; space segment; Los Angeles & New York teleports.

**INET Communications Corp.** 325 International Trade Center 312 8th St., No. 325, Des Moines, Iowa 50309-3807. (515) 246-6030. Art Hutzler, pres; Larry T. Schuler, VP.

Fiber optics networks, long distance carrier, voice mail provider.

**InterLace Communications.** 255 S.W. 60th Ave., Ocala, Fla. 32674. (904) 237-6106. Stephen A. Hainline, pres; Georgia Hainline, VP; Jackie Wilson, sec-treas; Gary Williams, sis mgr; David L. Justice, Arnold Moss, technicians.

SCPC radio transitions; provides uplinking, radio distribution & data

**Keystone Communications.** 303 East South Temple, Salt Lake City 84111. (801) 322-4400. FAX: (801) 531-7375. David E. Simmons, chmn & CEO; Bruce R. Hough, pres; Blaine D. Colton, VP sis; Robert E. Wold, VP intl sis; Irene A. Escardo, VP mktg.

Telecommunications services include: uplink & downlink transmission (fixed & mobile), studio, origination, domestic & intl, Pacific teleport. Syndicated prog delivery & bus TV nets.

Branch offices: New York, Los Angeles, San Diego.

**Modern Telecommunications Inc. (MTI).** 885 2nd Ave., New York 10017. Robert C. Weisberger, pres; Philip J. Mancino, VP engrg; William A. Dalessandro, VP treas.

MTI TV City, 1443 Park Ave., New York 10029. Production & post production services, including remotes, computer animation, scenic services, satellite transmissions & networking.

**National Gateway Telecom Inc.** 1100 Cornwall Rd., Monmouth Junction, N.J. 08852. (201) 821-2400; FAX: (201) 821-2408; TELEX: 824631. Dennis W. Elliott, pres; Bill Kopacka, VP video, audio svcs.

Operates teleport facilities serving NY & Atlanta. Videotape svcs, satellite transmission for the bcst, CATV & videoconferencing industries. International wideband voice, data & videoconferencing services overseas.

**National Public Radio Satellite Services.** 2025 M St. N.W., Washington 20036. (202) 822-2000. Douglas J. Bennet, pres; Adam C. Powell, dir news & info; Peter J. Lowenstein, VP distribution.

NPR Satellite Services provides full-time wide-band channels for stereo audio transmission & narrowband channels for voice networks. Audio distribution via analog or digital transponders; ad hoc nets including domestic & intl backhauling; 20 uplinks & 30 downlinks; transportable uplinking facilities; 24 hr troubleshooting & maintenance; engrg consulting & tech support; equipment leasing. Svcs provided to public radio & other noncommercial & commercial users.

**National Satellite Programming Network Inc.** 1909 Ave. G, Rosenberg, Tex. 77471. (713) 342-9655. FAX: (713) 342-7016. Robert L. Vogelsang, pres; John Raines, VP; James McNaughton, VP & gen counsel.

Provides prog svcs to private cable industry (SMATV, hotels/motels, MMDS, commercial opns); publishes "Private Cable Magazine", owns hotel/motel prog distributor.

**Production & Satellite Services Inc.** 13563 Ventura Blvd., Suite 200, Sherman Oaks, Calif. 91423. (818) 501-4652; FAX: (818) 501-5904; TELEX 44694 PSSI LA. Robert C. Lamb, VP production & opns; Charles P. Storlie, VP sis & engrg.

KU-band transportable uplink, domestic & international satellite transmission svcs, private network installation & maintenance, teleconferencing, video projection & production svcs.

**Professional Video Transmission Services.** 2030 M St. N.W., Suite 400, Washington 20036. (202) 775-0894; (800) 232-0894. Al Levin, pres.

Ku-band uplink svcs, 6 camera production truck, on board 3/4" and/or Betacam editing.

**PROSTAR.** 12831 Royal Dr., Stafford, Tex. 77477. (713) 240-2800. John C. Parks, pres; Brian D. Haley, mktg dir, D. Scott Hofmann, dir engrg, Brent Shannon, dir opns.

Provides leased satellite encryption systems for business, entertainment & sports usage.

**Public Service Satellite Consortium.** 600 Maryland Ave. S.W., Suite 220, Washington 20024. (202) 863-0890. Telex 6503066360 MCI. Louis A. Bransford, pres; Suzanne Douglas, dir, info & rsch.

PSSC is a nonprofit association composed of 100 members representing the fields of health, educ, public bcstng, state govt, religious groups, & professional & trade assns. In cooperation with the American Management Assn., PSSC produces "Seminars by Satellite", a live, teleconferenced series of mgmt seminars.

## Satellite Transmission Services

For worldwide program distribution and satellite transmission of radio and television remotes, special events, news, sports, on-location promotions, facsimiles, phones, videoconferences and data



**IDB COMMUNICATIONS GROUP, INC.**

10525 West Washington Blvd., Culver City, California 90232 (213) 870-9000

**Pyramid Video Inc.** 480 National Press Bldg., Washington 20045. (202) 783-5030. FAX: (202) 628-7228. Jonathan S. Park, pres; Doug White, VP & gen mgr.

TV production facilities including studios, editing & transmission facilities to Ku-band & C-band satellites. Interconnect to major news-gathering points in Washington at the National Press Bldg.

**Ray Communications Inc.** 10167 Robious Rd., Richmond, Va. 23235 (804) 323-1960. FAX: (804) 272-9084. William S. Ray, pres; Gregory Gingery, VP. Richard Dooley, bus mgr; John McCune, engrg.

Twenty-four hr turnkey C-band satellite transmission svc for radio news, sports, syndicated prog distribution, audio conferencing; transportable bcst studio/uplinks for remote bcsts & domestic backhauling; network coordination svcs & space segment bookings available

**Rose Telecom.** 15 East Ave., Mount Carmel, Pa 17851. (717) 339-5362. Telex: 18207. FAX: (215) 639-0211. Carmine D. Scicchitano III, pres. Dr. David C. Scicchitano, VP; Maria Henninger, CEO; Paul (ACE) McCabe, dir of engr; Jeff Dunkelberger, pub rel mgr; Tara Yost, head of sls; Joaquin Patron, Mexican relations.

Offers international video and fdm links between the US and Europe, Mexico. Two 4.5 meter C-Band transportable Earth stations.

**SCS Radio Network Systems.** 3801 S. Sheridan Rd., Tulsa, Okla. 74145. (918) 665-6690 or (800) 950-6690. FAX: (918) 628-1337. Alf Stern, VP & gen mgr.

Point-to-multipoint satellite transmission svcs providing low cost downlink equipment, small receive antennas, bcst quality audio.

**SATELLELEASE Inc.** 223 W. Erie St., Chicago 60610. (312) 649-9339. Richard H. Caldwell, pres; Arthur S. Mawrence, controller; Gail M. Kraska, mktg dir.

SATELLELEASE is a complete national source for satellite videoconferencing network hardware & svcs. These include design, implementation, operations & maintenance of both temporary (ad hoc) & fixed (permanent & private) satellite videoconferencing networks.

**Satellite Networks Inc.** 655 Third Ave., New York 10017. (212) 867-9590. Carl J. Bradshaw, chmn; Mark Foster, pres; Don Franco, exec VP. SNI is a joint venture of Microband National System Inc., Satellite Network Services Inc. & Oak Industries.

SNI is an independent common carrier providing satellite earth station facilities & interconnection & local distribution services for video & audio point-to-point or multipoint networks.

**Satellite Network Systems.** 3415 University Ave., Minneapolis 55414. (612) 642-4582; FAX: (612) 642-4593. Paul R. Heinerscheid, VP & gen mgr; James E. Blake, VP; Stephen A. Blum, dir communications; Philip Lucachick, dir engrg & opns.

Owns & operates transponders on GE Americom satellite K2. Provides complete network svcs to video program distributors, & TV syndicators. Consults, constructs & operates business TV networks, & complete corporate TV svcs. Operates 24 hour master control with full Ku-band uplinks & downlinks. teico interconnect, C-band receive capacity.

**Services by Satellite Inc. (SatServ).** (SatServ is a joint venture of Fairchild Industries & Public Service Satellite Consortium.) 600 Maryland Ave. S.W., Washington 20024. (202) 863-0890. Elizabeth L. Young, pres.

Networking, planning & management of event video-teleconferencing; telecommunications consult -ing services including systems design, technical planning, marketing research, feasibility studies & needs assessment.

**Southern Satellite Systems Inc.** Subsidiary of Tempo Enterprises 6918 S. Yorktown, Tulsa, Okla. 74136. (918) 496-3200; FAX: (918) 481-1430. Barry Brune, pres.

Resale common carrier for Superstation TBS Atlanta, Ga & program packager for home satellite dish mkt.

**STARS (Satellite Transmission and Reception Specialists).** 3003 Moffett Lane, Houston 77489. (713) 438-3600. FAX: (713) 438-9407. David G. Olson, pres; John Overstreet, VP engrg; Jim Weitzel, mgr mktg.

Svcs include all Intelsat offerings, VSAT shared hub, transportable upline/downlink vehicles, tap editing/playback & distribution & encryption.

**SunStar Telecom Inc.** 5950 S.W. 1st Lane, Ocala, Fla 32674. (904) 854-0001. Gary Cooper, pres; Chuck Zimmerman, VP; Cindy Zimmerman, prog dir.

SCPC satellite transponder time available on Galaxy II

**Telecom Broadcasting Inc.** 15 East Avenue, Mount Carmel, Pa. 17851. (717) 339-5362. Telex: 18207. FAX: (215) 639-0211. Carmine D. Scicchitano III, pres; Dr. David C. Scicchitano, VP; Maria Henninger, CEO; Paul (ACE) McCabe, dir of engr; Jeff Dunkelberger, public relations mgr.; Tara Yost, head of sls; Joaquin Patron, Mexican relations.

Offers international video and fdm links between the US and Europe, Mexico. Two 4.5 meter C-Band transportable Earth stations.

**Telemundo Productions.** 2470 West 8th Ave., Hialeah, Fla. 33310. Michael Stern.

**Teleport Chicago.** (Service of Midwestern Relay Co.) 918 N. 4th St., Milwaukee 53203. (414) 224-2727. FAX: (414) 224-2722. Robert C. James, pres; John W. Patterson, VP & gen mgr.

Digital message svc, satellite uplink, downlink, turnaround, encryption, tape playback. region access on Midwestern Relay Company Interstate Network. VSAT svc available.

**Tempo Enterprises.** 6918 S. Yorktown, Tulsa, Okla. 74136. (918) 496-3200. FAX: (918) 481-1430. Barry A. Brune, pres.

Resale common carrier for superstation TBS Atlanta, Ga. Program packager for the home satellite dish market.

**USTV.** World Savings Center, Suite 1410, 11601 Wilshire Blvd., Los Angeles 90025. (213) 477-2101, 3415 University Ave., Minneapolis 55414. (612) 642-4582. Lionel Schaeen, pres & chief operating off (L.A.); Paul R. Heinerscheid, VP satellite opns (Minn.).

Distribution via RCA K-2 satellites. acquisition & production of TV programming in the U.S.

**United Video Inc.** 3801 S. Sheridan Rd., Tulsa, Okla 74145. (800) 331-4806. Roy Bliss, exec VP; Jeff Treeman, VP mktg/sls; Jerry Henshaw, VP engrg. R&D, Mike Peyton, VP opns.

United Video is an independent satellite carrier serving CATV & SMATV. It distributes WGN-TV Chicago, WFMT(FM) Chicago, The Electronic Program Guide (EPG), EPG Jr., WPIX-TV New York, KTLA-TV Los Angeles, KTVT-TV Fort Worth, KQGO(FM) Los Angeles, Cable SportsTracker & Cable Sportsline.

**VTC Satellite Network.** The Video Tape Company, 10523 Burbank Blvd., North Hollywood, Calif. 91601. (818) 753-3000. FAX: (818) 985-0614. Gary Worth, CEO; Jon Duncan, VP syndication; Ted Sobel, satellite svcs mgr.

Satellite & videotape transfer/duplication svcs for syndicators, commercial advertisers & producers of industrial progmg.

**Vision Communications Inc.** (Subsidiary of WTVS/Detroit Television) 7441 Second Blvd., Detroit 48202. (313) 873-7200. Robert F. Larson, pres, Donald L. Sandberg, mgng dir

Provides uplinks & downlinks. Complete production, videoteleconferencing & post-production facilities.

**Visnews International.** International Center, Rockefeller Center, 630 Fifth Ave., Suite 700, New York 10111. (212) 698-4500. Jack Albert, exec VP, Ed Helffer, VP, sls; Greg Kimmmeirran, mktg mgr, video svcs; Richard Frisch, mktg mgr, corporate video svcs

Satellite svcs for news departments, satellite producers & communications departments, handling satellite feed requirements from anywhere in the world. Satellite coordinators, video crews & major studios on six continents. Standards conversion. Around-the-clock service.

**WTVS(TV).** 7441 Second Blvd., Detroit 48202. (313) 876-8104. FAX: (313) 876-8118. Dr. Robert F. Larson, pres & gen mgr; Daniel Alpert, sr VP & asst gen mgr.

Offers C-band uplinking to any satellite; uplink downlink, production, post-production & teleconference svcs available.

**Westar Satellite Services.** (The Western Union Telegraph Co.) One Lake St., Upper Saddle River, N.J. 07458. (201) 825-5792/6154. Mary M. (Peg) Abramson, sr product mgr, video svcs; Heiga Pfau, dir, video svcs.

Full & partial transmissions, satellite video, voice & data channels. C-band earth station svc from several major cities.

## Direct Broadcast Satellites

**Advance Inc.** 2200 Wilson Blvd., Suite 700, Arlington, Va. 22201. (703) 358-9100. Dennis J. Brownlee, pres; Wasyl Lew, VP oons.

Satellite network designs & implementation; and ADP engrg.

**Canadian Satellite Communications Inc. (CANCOM).** 50 Burnhamthorpe Rd. W., 10th Fl., Mississauga, Ont. L5B 3C2. (416) 272-4960. Sheelagh Whittaker, pres & CEO; Claude Lewis, exec VP.

Direct broadcast satellite group provides svc to individual satellite antenna owners.

**Continental Satellite Corporation.** Box 10070, Anaheim, Calif. 92812-8070; 3855 East La Palma Ave., Suite 142, Anaheim, Calif. 92807. (714) 630-3342; (800) 535-5456 (USA); (800) 535-5457 (Calif only). FAX: (714) 630-6730. William P. Welty, pres & CEO; James H. Schollard, sr VP, James R. Ford, VP engrg; David M. Moore, VP mktg.

Permittee for direct broadcast satellite service on 11 channels. Anticipated launch date: Summer 1993 of 2 satellites

## Satellite Resale and Common Carriers, Direct Broadcast Satellites, Teleports

**Direct Broadcast Satellite Corp.** Potomac Square, 8407E Richmond Highway, Alexandria, Va. 22309. (301) 799-4407 FAX. (703) 799-4408. Harvey W. Racin, chmn & CEO.

Common carrier direct broadcast satellite system for use with very small home antennas (15 to 24 inches diameter). Satellites planned for launch in 1992. System ideal for HDTV, and incorporates capability for rgnt progmg.

**K-LARRCO Satellite Radio and TV Division.** LARRCO Industries of Texas (div of Larrco Industries of America), Box 3842, Houston 77253-3842; office & studio: 429 Cliffliss, Houston, Tex. 77076. (713) 691-0778. Lawrence Herbst, pres and chmn of bd, Ruth Gray, VP; David Barr, sec.

Full service, direct to the public, radio and TV station offering worldwide service.

**Tempo Development Corp.** 1959 Spectrum Circle, Suite 190, Atlanta 30067. (404) 951-9510. John Perry, gen mgr; Charles Shiflett, opns mgr.

Provides satellite progmg for home satellite dish owners in conjunction with cable systems.

**United States Satellite Broadcasting Co. Inc.** 3415 University Ave., St. Paul 55114. (612) 645-4500. Stanley S. Hubbard, pres and CEO Carlos Luis, VP; Stanley E. Hubbard II, VP; David Brownlee, VP; Paul R. Heinerscheid, dir of tech opns.

DBS svcs: direct-to-home delivery of video (primary svc), audio and data through small receive terminals.

## Teleports

**Los Angeles—Bonneville Satellite Communications.** 6430 Sunset Blvd., Suite 908, Los Angeles 90028. (213) 467-7082. Ray Hutchinson, mgr, Southern California facilities.

On line. Ku-band teleport with microwave link to San Diego; studio tape playback facilities.

**Los Angeles—IDB Communications Group Inc.** 10525 W. Washington Blvd., Culver City, Calif. 90232. (213) 870-9000. FAX: (213) 838-6301. Jeffrey Sudikoff, chmn & CEO; Peter Hartz, VP mktg & sls; Dave Anderson, VP opns.

On line. KU & C-band satellite transmission svcs for audio, video & data/voice. Domestically & internationally; up-link & downlink capabilities, microwave & fiber-optic connectivity.

**Los Angeles—Keystone Satellite Communications.** 3415 S. Sepulveda, No. 500, Los Angeles 90034. (213) 474-3500. Robert N. Wold, chmn & pres; William Hynes, exec VP; Robert E. Wold, sr VP mktg & sls. Ownership: Wold Communications Inc.

Operates three teleports, each with a complex of uplinks & downlinks interconnected locally with other carriers & various user premises.

**Sacramento—Pacific Satellite Connection Inc.** 1121 L St., Ste. 109, Sacramento Calif. 95814. (916) 446-7890. FAX: (916) 446-7893. Steve Malony, pres.

Fixed & transportable uplinks, studio, video production.

**San Diego—Bonneville Satellite Communications.** 9670 Arrow Dr., San Diego 92123. (619) 569-8421.

On line. C-band teleport with microwave link to Bonneville Los Angeles facility.

**San Francisco—Bay Area Teleport,** 1141 Harbor Bay Pkwy., Alameda, Calif. 94501. (415) 769-5040. Ben Jarvis, pres; Ron Cowan, chmn; John Harrison, dir sls/mktg. Ownership: Joint venture between Doric Development & Pacific Telecom Inc.

On line.

**San Francisco—San Francisco Satellite Center Inc.** 1333 Willow Pass Rd., Suite 100, Concord, Calif. 94520. (415) 843-5465 (THE LINK). FAX: (415) 685-6108. Jay S. Watson, pres; Jim Von Striver, VP; Cindy Okazaki, satellite sls coordinator

C-Band and Ku-Band uplinks from teleports located at San Bruno Mountain, 7 miles from San Francisco's financial district, & Sky Valley. Total capacity of 22 satellite slips, two zoned for Intelsat, and innerconnect to Pac Bell & AT&T and 40 terrestrial microwave sites.

**Denver—Teleport Denver Ltd.** 9174 S. Jamaica St., Englewood, Colo. 80112. (303) 799-8700. George Bruno, pres. On line.

**Washington—Keystone Communications.** 400 N. Capitol N.W. Ste. 101, Washington 20001 (202) 737-4440. FAX: (202) 783-5166. David Simmons, CEO, Bruce Hough, pres; LaRene C. Tondro, VP; Baine Cotton, VP sls. Owned

## Teleports

by David Simmons, Simmons Satellite dba Keystone Communications.

Multi-camera studio, space segment and satellite transmission, Capitol view live street and roof locations.

**Washington**—The National Teleport. 480 National Press Bldg., Washington 20045. (202) 783-5030. FAX (202) 628-7228. Jonathan S. Park, pres. Owned by Pryamid Video and Videostar Connections.

On line. Full svc TV bookng including C-band & future KU-band uplink directly from the National Press Building.

**Washington**—Washington International Teleport. 1133 21st St., NW, Washington, DC 20036. (202) 785-8300. 24-hr opns center. (703) 941-3952. FAX: (202) 452-0848. Bruce Kirschenbaum, pres; Anand Kumar, exec VP; Loretta Tramble, VP bcst mktg sls. Ownership: Midcontinent Teleport Company Executives

On line. Multiple C- & Ku-band uplinks; full domestic arc access; direct international AOR coverage; full network mgmt; 24-hr. opns & traffic; tape playback; standards conversion; transportables

**Washington**—Keystone Satellite Communications. 400 N. Capitol, N.W., No. 101, Washington, D.C. 20001. (202) 783-5166. David Simmons, CEO; Bruce Hough, pres; Blaine Colton, VP sls; LaRene C. Tondro, VP DC.

Owns and operates uplinks, studios, tape playback and resells satellite time.

**Hollywood, Fla.**—Tele-Link Inc. 14895 N.E. 20th Ave., North Miami, Fla. 33181. (305) 944-9424 E. Vernon Oliver, pres; Terry Kirk, VP; Colleen McGowan, comptroller.

On line. Satellite uplinks & downlinks, mobile earth stations & mobile production unit.

**Ocala, Fla.**—Central Florida Teleport. 5644 Southwest 6th Pl., Ocala, Fla. 32674. (904) 237-6106; FAX: (904) 327-6333. Edward A. Eagan, mngng gen ptrn; Daniel F. Hathaway, dir special projects; Daniel Fisher, chief engr.

On line. Transmission svcs utilizing satellite technology. Facilities include; fixed Ku & C-band antennas, a mobile Ku uplink, & a Ku fly-away.

**Atlanta**—Crawford Satellite Services. 535 Plasamour Dr., Atlanta 30324. (404) 876-7149 or (800) 831-8027. Jesse Crawford, own, pres; Candy Alger, VP. Ownership: Crawford Satellite Services

On line.

**Douglasville, Ga.**—Atlanta International Teleport. 3530 Bomar Rd., Douglasville, Ga. 30135. (404) 949-6600. FAX: (404) 942-6653. Adam Grow, gen mgr/dir of eng; Tim Smith, data engr, Dennis Wynn, analog engr. Owned by Tele-Communications Inc.

Videocipher II & encryption/satellite time purchasing, video/audio/data C-band uplinking/downlinking-Teletext origination. WTBS uplinksite

**Atlanta**—Turner Teleport Inc. One CNN Center, Atlanta 30348. (404) 827-1500. Terry McGuirk, pres, Turner Teleport; Gene Wright, VP, engrg. Ownership: Turner Bcstg System Inc.

On line.

**Atlanta**—UpSouth Corp. Box 15498, 1802 Briarcliff Rd., Atlanta 30333. (404) 325-0818. FAX: (404) 325-3949. Robert J. Doty, VP & gen mgr. Ownership: Pacific Telecom Inc.

Full svc teleport with C-band & KU band uplinks & downlinks; tape playback; metro Atlanta microwave systems; fiber & telco full-time connections; common carrier.

**Honolulu**—Tele-Pacific. Box 31328, Honolulu 96820. (808) 521-4644. John M. Bond, pres. Ownership: Tele-Pacific.

Data, audio & video network svcs; service planning, consulting, Japanese language svcs.

**Chicago**—Chicago...ETC. c/o United Video, 3801 S. Sheridan, Tulsa, Okla. 74145. (918) 865-6690. Jack Riley, dir of teleport/KU dev; Al Stern, dir of teleport opns/engrg. Ownership: United Video Inc

On line.

**Chicago**—Teleport Chicago. 918 N. 4th St., Milwaukee 53203. (414) 224-2727. FAX (414) 224-2722. Robert C. James, pres; John W. Patterson, VP & gen mgr.

Digital message svc, satellite uplink, downlink, turn-around, encryption, tape playback, region access on Midwestern Relay Company Interstate Net. VSAT svc available.

**McCook, Ill.**—Centel Videopath Inc. 2015 Spring Rd., Ste. 270, Oak Brook, Ill. 60521. (312) 990-1619. Daniel P.

Lohr, gen mgr. Ownership: Centel Communications Company.

Uplink/downlink svcs, videoconferencing, hard cable interconnect, local progmg distribution, data transmissions

**Monroe, Ill.**—Chicago International Teleport. 209H. Steger Rd., Monroe, Ill. 60449. (312) 534-2400. Lawrence Flynn Jr., owner; Michael Peyton, VP telecommunications svcs; Bill Hartanovich, teleport mgr.

On line. Common Carrier of audio-video data. VA, telco, microwave or satellite.

**New Orleans, La.**—The New Orleans Teleport. 3200 Chartres St., New Orleans 70117. (504) 942-9200; FAX: (504) 942-9204. Barbara Camont, pres. Patrick O'Brien, tech supvr, Melody Jackson, tech svcmgr.

Complete Ku & C-band svcs, B-MAC encryption, videoconferencing, prod. editing, fiber optic links to lightner, Superdome, all hotels, convention center.

**Boston**—Videocom Satellite Associates Inc. 502 Sprague St., Dedham, Mass. 02026. (617) 329-4080. FAX: (617) 329-8534. Bob Hansen, opns mgr; Frank Cavalio, gen mgr.

Videocom Teleport Boston. Steerable C- & Ku-band antennas interconnected via private microwave & telco loops co-located with single & multiple camera production facility. Receives & transmits all formats of video tape; transportable uplinks; bcst news distribution; link with Canadian satellites

**Kansas City, Mo.**—Kansas City Teleport 3030 Summit, Kansas City, Mo. 64108. (816) 753-0020. Bud Turner, mgr. Ownership: Great American TV & Radio Co.

On line. Uplinks, downlinks, prog distribution, sports events, news feeds, teleconferences.

**Las Vegas**—Megastar Inc. 701 Desert Lane, Suite 4, Las Vegas 89106. (800) 328-2546. (702) 386-2844; FAX: (702) 388-1250. Nigel Macrae, pres

Las Vegas teleport planned Kuband uplink services.

**Carteret, N.J.**—Satellite City National Gateway Telecom Inc. 1100 Cornwall Rd, Monmouth Junction, N.J. 08852. (201) 821-2400 or (201) 969-3191. W. Kopacka, VP video svcs.

TV uplink & downlink svcs, C & Ku-band, videotape playback svcs, fiber & microwave interconnect with major NYC studios & TV stations

**New York**—IDB Communications Group Inc. Staten Island Teleports, 5 Teleport Dr., Staten Island, N.Y. 10311. (718) 983-0800. FAX: (718) 983-2403. Jeffrey Sudikoff, chmn & CEO; Peter Hartz, VP mktg, sls, Howard Miller, dir opns.

On line. KU & C-band satellite transmission svcs for audio, video & data/voice domestically & internationally; up-link & downlink capabilities, microwave & fiber-optic connectivity.

**New York**—The Teleport Teleport Communications, One World Trade Center, Suite 2649, New York 10048. (212) 701-9555. John Reiser, VP sls & mktg, Howard W. Bruhnke, VP, engrg. Ownership: Joint venture: Port Authority of New York & New Jersey; Merrill Lynch & Co. Inc.; the City of New York.

On line.

**New York**—Rainbow Network Communications. 35 N. Tyson Ave., Floral Park, N.Y. 11001. (516) 328-6710. Jeff Cagardo, uplink site supvr; Steve Pontillo, chief engr.

On line. Uplink, downlink svcs; two 11 meter, one 9 meter dishes, transmit & receive; one 5 meter dish, receive only; transportable Ku-band truck, transmit & receive.

**New York**—Keystone Satellite Communications. 350 Fifth Ave., Suite 8208, New York 10118. (212) 947-4475. Robert N. Wold, chmn & pres; William Hynes, exec VP; Robert E. Wold, sr VP mktg & sls; Steve Ludwig, VP, World New York Teleport. Ownership: World Communications Inc.

Operates three teleports, each with a complex of uplinks & downlinks interconnected locally with other carriers & various user premises

**Raleigh, N.C.**—Capitol Satellite. 3100 Highwoods Blvd., Suite 110, Raleigh, N.C. 27604. (919) 850-4550 or (919) 834-3265. FAX (919) 850-4554. Marylou Harris, gen mgr; Myles Keeney, sls. Ownership: Capitol Satellite & Communications Systems Inc.

Video satellite transmission & reception with KU & C-band fixed & transportable uplinks; videoconferencing, business TV.

**Cincinnati**—WLWT-TV. 140 W. 9th St., Cincinnati 45202. (513) 352-5000. Tom Storey, prog administrator; Al Sakalas, dir of opns.

On line. Provides occasional C-Band uplinking svcs.

**Oklahoma City**—Teleport Oklahoma City (KAUT) Box 14843, Oklahoma City 73113. (405) 478-4300. Don Richards, gen mgr. Eldon Brown, chief engr. Ownership: Heritage Media

On line. Occasional use uplinks & downlinks. Long term contracts available.

**Catawissa, PA**—Roaring Creek International Teleport/A.T.T. Rd. No. 3 bldg., Catawissa, Pa. 17820. (717) 799-5225 or (717) 799-5624. James Sylvia, gen mgr; Hal Snyder, engrg dir; Carmena D. Scicchitano, domestic opns. Ownership: A.T.T., Rose Telecommunications, MCI, Intelesat.

International voice, data, video interconnect to primary path, major path 1 & 2. 307 degrees, international satellites & all US, Mexican, Canadian satellites.

**Philadelphia**—Philadelphia Teleport. Telecom Broadcasting Inc. 15 East Ave., Mount Carmel, Pa. 17851. (717) 339-5362. Telex: 18207. FAX: 215-639-0211. Carmine Scicchitano, pres; Dr. David Scicchitano, VP, Maria Henninger, CEO, Paul (Ace) McCabe, dir of engr; Jeff Dunkelburger, pub rels mgr; Tara Yost, head of sls; Joaquin Patron, Mexican relations.

Owned and operated by Rose Telecom Inc. offers international video and idm links between the US and Europe, Mexico. Two 4.5 meter C-Band transportable Earth stations provided by our subsidiary Telecom Broadcasting, along with ietch, Mac-B. Oak Orion encryption systems.

**Pittsburgh**—Group W Productions-TVSC. (Television Videotape Satellite Communications) 310 Parkway View Dr., Pittsburgh 15205. (412) 928-4700 or (800) 245-4463. Michael Hudson, VP & gen mgr; Bill Wuerch, sls mgr; Ron Lease, facilities mgr.

On line. Distribution of syndicated progmg, commercial spots, videotape, subcarrier, music svcs: standards conversion, film transfer.

**Pittsburgh**—Pittsburgh International Teleport. Box 14070, Pittsburgh, 15239. (800) 634-6530. George Sperry, gen mgr.

Space segment, turn arounds, fixed & remote uplinking

**Dallas**—Dallas-Fort Worth Teleport Ltd., 3838 Leone Dr., Irving, Tex. 75039. (214) 869-1800. Dean G. Popps, pres; John Hatem, VP & gen mgr. Ownership: Crow Communications Co., Trammell S. Crow, chmn.

On line. C & Ku-band transmission for: business TV, cable TV sports, news, entertainment. Also transponder sls, production, turnarounds, local transmission, occasional events.

**Dallas**—Megastar Inc. 1200 W. Daniel/daie Dallas 75232. (800) 328-2546. (702) 386-2844; FAX: (702) 388-1250. Nigel Macrae, pres.

International teleport, both domestic and international services, offering Ku & C-band

**Houston**—Houston International Teleport. 3003 Moffett Lane, Houston 01489. (713) 438-3600. FAX: (713) 438-9407. David G. Olson, pres & CEO; John Overstreet, VP engr; Jim Weitzel, mgr mktg.

Svcs include all Intelsat offerings. VSAT shared hub, transportable uplink/downlink vehicles, tape editing, playback & distribution & encryption.

**Salt Lake City**—Keystone Satellite Communications. 303 E. South Temple, Salt Lake City 84111-1226. (800) 752-8469 or (801) 322-4400. David Simmons, chmn; Bruce R. Hough, pres; David M. Connell, vice chmn; Bret J. Leifson, chief financial officer.

On line. C & Ku uplink, downlink, production facilities in Southern Calif., Salt Lake City, New York & Washington D.C.

**Richmond, Va.**—Ray Communications Inc. 10167 Robus Rd., Richmond, Va 23235. (804) 323-1960. William S. Ray, pres.

C-band stationary & transportable uplinks. 24 hr opns; full production & syndication svcs available

**Toronto, Ont.**—Toronto Teleport. Telesat Canada 6 Leslie St., Toronto M4M 3H7. (613) 746-5920. Eldon D. Thompson, pres; Linda M. Rankin, VP business dev; Frederick M. Bartlett, VP finance & admn; L. J. Boisvert, VP network svcs; H. Kowalik, VP space systems; J. Baby, VP special assignment; R. Wieleba, sec & legal counsel. Ownership: Government and Common Carriers.

Supplies satellite based business telecommunications svcs along with custom designed networks. Also provides complete series of standard telecommunications svcs/Anikom.

**Montreal, Que.**—Montreal Teleport. Telesat Canada. 1601 Telesat Court, Gloucester, Ont. K1B 5P4. (613) 748-0123. FAX: (613) 748-8712. Eldon D. Thompson, pres; L.M. Rankin, VP business dev.

Access to all Telesat Anik satellites & most U.S. domestic satellites.



## Pay Cable Services

**Bravo.** Rainbow Program Enterprises, 150 Crossways Park W., Woodbury, N.Y. 11797. (516) 364-2222. Jonathan D. Sehring, dir progmg; Josh Sapan, Kathy Dore, VP's & gen mgrs

A cable entertainment network featuring movies and performance specials.

On 260 systems serving 350,000 subscribers

**Cable Video Store.** 2200 Byberry Rd., Hatboro, Pa. 19040. (215) 674-4800. FAX: (215) 675-7715. Hal M. Krisbergh, pres; Jerrold Ken Nimmer, VP progmg, Cable Video Store; Jeremy Rosenberg, dir opns, Cable Video Store.

24-hour pay-per-view program svc. Categories include: top hits, special events, comedy, action/adventure, horror/suspense, drama/romance & special interest.

On 110 systems serving one million subscribers. Satellite: Galaxy 3, transponder 5.

**Cinemax.** See Home Box Office Inc.

**The Disney Channel.** 3800 West Alameda Ave., Burbank, Calif. 91505. (818) 569-7701. FAX: (818) 566-1358. John F. Cooke, pres.

Commercial-free entertainment for the whole family. On 4,300 cable systems serving 4.3 million subscribers. Satellite: Galaxy III, transponder 2.

**Guest Cinema.** 1 Dag Hammarskjold Plaza, New York 10017. (212) 984-5900. FAX: (212) 319-9654. Jeffrey C. Reiss, chmn & CEO, Reiss Media Enterprises Inc; James R. Ganley, exec VP & CFO, RME & Reiss Media Distribution; Bruce T. Karpas, exec VP & gen counsel, RME & Reiss Media Productions; Peter Brickman, VP, opns, engrg & production, RME.

Pay-per-view programming for distribution to the hotel/motel market. Up to four channels of pay-per-view movies including Guest Cinema & Request TV.

**Home Box Office Inc.** 1100 Avenue of the Americas, New York 10036. (212) 512-1000. Michael J. Fuchs, chmn & CEO; Thayer Bigelow, pres; Peter W. Frame, exec VP affil opns; John Billock, sr VP mktg; Ouentin Schaffer, VP media & corp affrs.

Regional offices in New York, Atlanta, Chicago, Philadelphia, Kansas City, Dallas, Denver, Los Angeles, San Francisco and Ft. Lauderdale.

HBO: 24-hr variety progmg including movies, specials, documentaries, sports, series and original progms; Cinemax: 24-hr service combining select and broad-appeal films, original music and comedy progmg; The Comedy Channel: 24-hr svc hosted basic cable comedy svc blending original material with promotional excerpts from films, TV and stand-up performances.

On over 6,000 cable systems. HBO serves over 17 million subscribers; Cinemax over 6 million subscribers; Comedy Channel 10 million subscribers. Satellites: HBO--Satcom 3R, transponder 13; Galaxy I, transponder 23; Cinemax--Satcom 3R, transponder 23; Galaxy I, transponder 19; Comedy Channel--Galaxy 1, transponder 1.

**The Movie Channel.** See Showtime.

**The Playboy at Night.** Playboy Enterprises Inc. 8560 Sunset Blvd., Los Angeles 90069. (213) 659-4080; FAX: (213) 652-4481. Robert Friedman, pres, Playboy Video Enterprises; Dick Sowa, VP & gen mgr; Michael Fleming, prod & dist for pay cable, home video, syndication; Bill Farley, dir commn.

Presents original programming both made for Playboy and mature audience feature films targeted at men and women. Distributed by Playboy Video Enterprises.

**PRISM.** 225 City Ave., Bala Cynwyd, Pa. 19004. (215) 668-2210. Donald L. Heller, VP & gen mgr; Sam Schroeder, VP & asst gen mgr; Thomas Ferraro, dir mktg; Jim Barniak, sports dir; Lynn Lonker, prog dir.

Premium pay TV network in the Philadelphia region offering 1st-run movies and local professional and college sports.

On 90 cable systems serving 475,000 subscribers. Microwave.

**Pro-Am Sports System (PASS).** Box 3812, 24 Frank Lloyd Wright Dr., Ann Arbor, Mich. 48106-3812. (313) 930-7277. William J. Wischman Jr., gen mgr; Kathleen Hunt, business mgr; William S. Moren, dir affil rel, Jilliana Harbaugh, dir mktg.

On 190 systems serving 575,000 subscribers. Satellite. Spacenet 3, transponder 11.

**Request Television.** Reiss Media Enterprises Inc. Box 10210, Group W Satellite Communications, 250 Harbor Dr., Stamford, Conn. 06904-2210. (203) 965-6000. FAX: (203) 965-6315. Jeffrey C. Reiss, chmn & CEO. Reiss Media Enterprises (RME) & chmn, Request TV; Lloyd Werner, pres, Request TV & sr VP, sis & mktg, GWSC; James R. Ganley, exec VP & chief financial off, RME & pres, Reiss Media Distribution; Peter Brickman, VP, production, opns & engrg, RME; Kathleen Canavan, VP, mktg, GWSC; Mark Cutten, VP, progmg, RME; Cheryl Daly,

VP, public relations, GWSC; Roy Mehlman, VP, affiliate sis, GWSC; Charles Ward, VP studio relations, RME.

Los Angeles 90067: 10100 Santa Monica Blvd., Ste. 470. (213) 557-9828

Schaumburg, Ill. 60173: 1701 E. Woodfield Rd. (312) 605-1390.

Atlanta 30346, 211 Perimeter Center Pkwy, N.E., Ste. 1070. (404) 392-9860.

A pay-per-service including Request & Request-2 available in addressable cable homes offering first run movie titles plus special events.

On 280 cable systems serving 5.5 million subscribers. Satellites: Request: GE Satcom F3R, Transponder 19. Request 2: GE Satcom F3R, Transponder 24.

**SelectTV.** 4755 Alla Rd., Marina del Rey, Calif. 90291. (213) 827-4400. Thomas C. Hunt, pres; Ronald E. Ruppe, VP sis & mktg.

STV svcs for the Los Angeles metropolitan area. Movies, sports, special events.

On 26 cable systems serving 100,000 subscribers.

**Showtime/The Movie Channel Inc.** 1633 Broadway, 37th Fl., New York 10020. (212) 708-1600. Winston H. (Tony) Cox, chmn & CEO, Jack Heim, exec VP, bus dev, sis & affil mktg; Matt Blank, exec VP mktg

Showtime provides 24 hour variety programming exclusive including movies, championship boxing, variety & comedy series, concerts and family progmg The Movie Channel features 24-hrs all-movie and movie-related material.

Combined, on over 5000 cable systems serving over 8 million subscribers. Satellites: Showtime--Galaxy I, transponder 5; Satcom 3R, transponder 10; The Movie Channel--Galaxy I, transponders 10 & 14.

**Viewer's Choice.** 909 Third Ave., 2nd floor, New York, 10022. (212) 486-6600. FAX: (212) 688-9497. James O. Heyworth, pres & CEO; J. Robert Bedell, VP affil rel, sis & mktg; Hilda Chazanovitz, VP mktg, James L. English, VP progmg; William A. Futera, VP fin & admin, Sandra E. Landau, VP & general counsel.

A pat-per-view cable network offering affiliated cable systems 2 channels of feature films, sports, and entertainment events for the entire family, sold to the consumer for a per-event fee.

Serving 300 cable systems and 11.5 million basic subs. 6 million addressable subs. Satellites: Galaxy III, transponders 21 (VC 1) & 16 (VC 2).

## Basic Cable Services

**ABN/Focal Point TV News Net.** 499 National Press Building, Washington 20045. (202) 320-4615 or (301) 320-4615. Robert Cody, exec editor & CEO

Produces Focal Point TV Newsmagazine, a monthly half-hour program containing a variety of information-oriented segments, including health, consumer, business, travel, & environmental.

On 700 cable affiliates serving 20 million subscribers. Satellites: Satcom F-4 (cable), transponder 24; Soacenet II (TV), transponder 3.

**ACTS Satellite Network.** 6350 West Freeway, Fort Worth 76150. (817) 737-3241. Michael Wright, VP affil rels.

Original family Christian entertainment progmg.

On 424 systems reaching 9 million subscribers.

**AVN.** America's Value Network. Route 2, Eau Claire, Wis. 54703. (715) 874-5000. Jerry Urdahl.

Television shopping network.

Satellite: Satcom F4, transponder 5.

**American Movie Classics.** Rainbow Programming Service, 150 Crossways Park W., Woodbury, N.Y. 11797. (516) 364-2222. Carole Shander.

Classic Hollywood films.

On 240 cable systems serving 576,000 subscribers

**Arts & Entertainment Cable Network. (A&E).** 555 5th Ave., New York 10017. (212) 661-4500. FAX: 949-7147. Nickolas Davatzes, pres & CEO; Whitney Golt II, sr VP, sis & mktg; Seymour H. Lesser, sr VP, chief financial and admn officer. Daniel E. Davids, VP, affiliate sis. Shelly Blaine, rgnl VP, affiliate sis, Joseph H. Warren, staff VP, information & planning. Mary Ann Zimmer, VP, legal & business affairs; Brooke Bailey Johnson; VP progmg & production, Peter E. Hansen, VP progmg, Abbe Raven, VP production; Ronald M. Schneir, staff VP, research & consumer mktg.

A lively mix of the best in the U.S. & Canada.

On 4,200 systems serving 40 million subscribers. Satellite: Galaxy 1, transponder: 12

**Black Entertainment Television (BET).** 1232 31st St. N.W., Washington 20007. (202) 337-5260. Robert L. Johnson, pres, Antonia Duncan, VP fin; Janis Thomas, VP adv; Jeff Lee, VP, network opns.

Cable satellite network providing 24 hours of black family programming, including music, sports, public affairs & specials.

## Pay Cable, Basic Cable

Serves 1200 cable systems and 20 million subscribers. Satellite: SATCOM III-R, transponder: 20.

**Cable Value Network Inc.** 1405 N. Xenium Lane, Plymouth, Minn 55441-4494 (612) 559-8000 Ted Deikel, chmn & CEO.

Cable home shopping.

On 1,800 systems serving 23 million subscribers. Satellite: Galaxy III, transponder 9.

**CBN Family Channel.** Virginia Beach, Va. 23463. (804) 523-7301. Timothy B. Robertson, pres; Paul Krimsier, VP progmg; Richard Busciglio, VP mktg; Richard Hammer, VP natl ad sis; Craig Sherwood, VP affil rels; Earl Weirich, dir of pub affrs; Chip Fortier, pub affrs spec.

Family entertainment: original made for television films, dramatic and comedy series, classic westerns, specials, and inspirational programs. Also featuring "Funtown" children's show.

On 8,597 cable systems serving 48,848,000 subscribers. Satellite: Galaxy I, transponder: 11. West coast feed satellite: Satcom F1R trans 1.

**CNBC--Consumer News and Business Channel.** 30 Rockefeller Plaza, New York 10112. (212) 664-2812. Tom Rogers, pres, NBC Cable div; Michael L. Eskridge, pres CNBC; Caroline L. Vanderlip, VP affil sis mktg; Larry Smith, VP affil sis (Eastern region); Patricia Karpas, dir affil mktg.

Progmg to help consumers make better buying decisions. Hard news & feature stories, commentary & analysis, consumer reports plus live & taped sports events on the weekends.

Satellite: Satcom 3R, transponder 6.

**CNN.** Box 105366, One CNN Center, Atlanta 30348-5366. (404) 827-1500. FAX: (404) 523-8517. Burt Reinhardt, pres; Paul Amos, exec VP progmg; Ed Turner, exec VP newsgathering.

24-hour cable news & information network.

Carried by 8,737 systems serving 51,100,000 subscribers. Satellite: Galaxy I, transponder 7.

**Comedy Television.** 861 Seward St., Hollywood 90038. (213) 461-0633. Tom Kay, bd chmn; Robert Battaie, CEO; Howard Golden, pres; Tom Trobivich, VP progmg; Buzz Hasselt, affil sis.

Comedy programming-variety of stand-ups, specials and series.

**Consumer Discount Network.** Box 42843, Houston 77242. (713) 995-4433. E.Z. Zinn, pres; Mark Leonhart, VP; David Heath, dir cable opns.

Home shopping network, a joint venture of K-Mart Corp. and Entertainment Marketing.

**Country Music Television.** 704 18th Ave. South, Nashville, Tenn. 37203. (615) 255-8836. FAX: (615) 255-0551. James W. Guercio, chmn; Stan Hitchcock, sr VP; Rene Ray, dir affiliate relations; Nan Olson, dir adv.

24 hr country music videos in stereo, featuring interviews and music specials.

On 1,275 systems serving 9.6 million subscribers. satellite: Galaxy I, transponder: 13.

**C-SPAN (Cable Public Affairs Network).** 400 N. Capitol St. N.W., Suite 650, Washington 20001. (202) 737-3220. Brian P. Lamb, chmn.

Public affairs progmg including live gavel-to-gavel coverage of the U.S. House of Representatives (C-SPAN) and Senate (C-SPAN II).

Carried by 3,486 cable systems serving 46.8 million subscribers.

**Discovery Channel.** 8201 Corporate Dr., Suite 1260, Landover, Md. 20785. (301) 577-1999. John S. Hendricks, chmn & CEO; Ruth L. Otte, pres & COO; Greg Durig, CFO; Judith McHale, sr VP legal counsel; Greg Moyer, sr VP progmg; Chuck Gingold, sr VP progmg; Tim Cowling, sr VP prod; Kathy Clinton, sr VP ad sis; Clark Bunting, sr VP Enterprises; Sandra McGovern, sr VP affil sis; Chris Mosley, sr VP mktg & commn; Michael duMonceau, sr exec in charge of progmg-TDC Europe; John Ford, VP corp prog partnerships; Valerie Grady, VP mktg; Daniel Fischer, VP rsch; Fred Bonner, VP sis dev & implementation, Denise M. Baddour, VP co-prods; Dawn McCall, rgnl VP affil sis-Western reg.

Non-fiction progmg in the fields of science, nature, history, adventure and world exploraton (9:00 AM -3:00 PM daily).

Carried on 6,500 cable systems serving 46.1 million subscribers. Satellite: Galaxy I, transponder 22.

**Eastern Microwave.** See WWOR-TV.

**Entertainment and Sports Programming Network (ESPN).** ESPN Plaza, Bristol, Conn. 06010. (203) 585-2000; FAX: (203) 585-2244. Roger L. Werner Jr., pres & CEO NY; Steven M. Bornstein, exec VP progmg & prod (NY,CT); John S. Bonanni, sr VP ad sis (NY); Andrew P. Brilliant, sr VP & gen mgr (ESPN internatl-NY); Ed Durso, sr VP & gen counsel (NY). Rosa M. Gatti, sr VP commn (CT); Michael Gorman, sr VP & CFO (NY); William Ketcham, sr VP ntwk

## Basic Cable

mktg (NY); Loren Matthews, progmg (CT); Reginald Thomas, sr VP opns & engrg (CT); E. Roger Williams, sr VP affil sls & mktg (NY).

New York 10158-0180: 605 Third Ave. (212) 916-9200. ESPN offers a variety of professional, amateur, and collegiate sports, including the NFL, CFA football, NCAA basketball and auto racing and Sportscenter, a sports news show aired live three times daily.

ESPN has 54 million subscribers and 21,500 affiliates.

**Eternal Word Television Network (EWTN)**, 5817 Old Leeds Rd., Birmingham, Ala. 35210. (205) 956-9537. Mother M. Angelica, chmn; R. William Steltmeier, pres; Virginia Dominick Kelly, exec VP; Matt Scali, VP engrg & satellite opns; Chris Harrington, VP opns & prod; Marynell Ford, VP mktg; Dick Stephen, VP progmg

EWTN, the Catholic cable network offers a six hour svc dedicated to spiritual growth progmg.

On 317 cable systems serving 4.8 million subscribers.

**FamilyNet**, Box 196, Forest, Va. 24551-0195. (804) 845-4146. FAX: (804) 528-4395. Warren Marcus, exec producer; Richard Campbell, exec VP; Jerry Whitehurst, dir of affiliate mktg & progmg.

24 hour basic cable, family entertainment and inspirational progmg.

On 342 cable systems serving 3.6 subscribers. Satellite: Galaxy III, transponder 23.

**Financial News Network**, 6701 Center Dr. W. Los Angeles 90045. (213) 670-1100. Dr. Earl W. Brian, chmn; C. Steven Bolen, chief fin officer; James Arnold, corp sec. Cable TV network/broadcaster.

Satellite: Satcom 3, transponder 4; Satcom 4, transponder 6.

320 Park Ave., Third Floor; New York, NY 10022 (212) 891-7300.

**GalaVision**, A subsidiary of UNIVISA 2121 Avenue of the Stars, Suite 2300, Los Angeles, 90067 (213) 286-0122; FAX: (213) 286-0126. Fred Landman, exec VP; Andrew Goldman, exec VP cable div.; Starrett Berry, VP & gen mgr.

Galavision, a Spanish-language basic-cable svc provides over 100 hours a week of feature films, novelas, variety specials, sports & news. It's programming is produced in Mexico & aired throughout the U.S. & Spain.

On 300 cable systems serving 2 million subscribers. Satellite: Galaxy I, transponder 20.

**Genesis Storytime**, 240 Pritchard Ave, Winnepeg, Man R2W 2J1. (204) 586-5457. Gregory Stetski, sls mgr.

Electronic storybooks presented through computer graphics and text. Full video to homes.

On 40 systems serving 1,750,000 subscribers. Satellite: Satcom III-R, transponder 3 (subcarrier).

**HA! The TV Comedy Network**. See MTV Networks Inc.

**Headline News**, Box 105633, One CNN Center, Atlanta 30348-5366. (404) 827-1500. Burt Reinhardt, pres; Jon Petrovich, exec VP

24-hour live TV news svc. Programs in half-hour intervals.

On 3,946 cable systems serving 40 million subscribers. Satellite: Galaxy I, transponder 8.

**Hit Video USA**, 1000 Louisiana, Suite 3500, Houston, 77002. (713) 650-0055. FAX: (713) 750-0026. Constance J. Wodlinger, owner & CEO; Scott Assya, chief financial off; Laura Dodge, VP affil rel & opns; Lou Robinson, prog dir.

24 hr top-40 contemporary hit music video programming with live 80 call-in number. Five special feature shows. Satellite: Satcom F1R, transponder 10

**Home Shopping Network Inc.** Box 9090, Clearwater, Fla. 34618-9090. (813) 572-8585. Roy M. Speer, chmn & CEO, Lowell W. Paxson, pres, chief operating off; Charles H. Bohart, sr VP corporate dev; James B. Bocock, VP bcst affil; Scott Campbell, VP cable affil.

Live, discount shop-at-home TV svcs for cable and bcst TV.

On 1,644 cable systems serving 21,281,177 subscribers. On 24 TV stations serving 36,470,000 subscribers. Satellites: Galaxy 3, transponder 8; Satcom F3R, transponder 22; Satcom F4, transponder 1.

**The Inspirational Network**, Box 410325, Charlotte, N.C. 28241. (704) 544-5376. FAX: (704) 541-0618. Jerald Long, COO; Lois Chalmers, affil mktg dir; Water Warren, sls dir.

Provides 24-hr multi-faith programming to the cable industry.

On 1,100 cable systems serving 9.5 million subscribers. Satellite: Galaxy I, transponder 17.

**ITN-The International Television Network**, 1000 Kenne-cott Bldg., Salt Lake City 84133. (801) 321-7779. W David Hemingway, pres; David E. Simmons, sec; Laurel H. Draper, dir of progmg; David Monson, prod mgr; Michael Hemingway, VP of network opns; Dianne Hammon, dir of traffic; Brett Olsen, classified adv sis.

ITN provides international TV progmg for its affiliated bcststns, cable systems and satellite viewers.

On 21 cable systems with an additional 34 broadcast TV affiliates. Satellite: Westar 4, transponder 10 D

**Jewish Television Network**, 9021 Melrose Ave., Suite 309, Los Angeles 90069. (213) 273-6841 Alan J. Bloch, pres; David Abel, treas; James A. Weinberg, sec; Ariha Kass, cr. creative afflrs/opns.

Programs pertaining to the Jewish community in areas of news, arts, Israel, religion and features Serving over 250,000 subscribers.

**KTLA** United Video Inc., 3801 S. Sheridan Rd., Tulsa, Okla. 74145. (800) 331-4806 Roy Bliss, exec VP

Los Angeles offering family entertainment, sports, series, specials.

Spacenet 3, 253 systems serving 4.9 million subscribers.

**KTVT Dallas**, United Video Inc., 3801 S. Sheridan Rd., Tulsa, Okla. 74145 (800) 331-4806 Roy Bliss, exec VP; Jeff Treeman, VP mktg & sis.

Dallas-Fort Worth station offering independent and syndicated progmg.

On 481 systems serving 3.6 million subscribers.

**The Learning Channel**, 1525 Wilson Blvd., Suite 550, Rosslyn, Va. 22209 (703) 276-0881 Dr. Harold E. Morse, chmn & CEO; Robert J. Shuman, pres & chief operating off; Henry E. Schlenker, sr VP & chief fin off; Robert Sestili, VP progmg; John M. McLaurin, VP mktg

The Learning Channel (TLC) offers adult learning and enrichment.

On 1,000 plus cable systems serving 15 million subscribers. Satellite: Satcom III-R, transponder 2.

**Lifetime**, Lifetime Astoria Studios, 36-12 35th Ave., Astoria, 11106 (718) 482-4000. FAX: (718) 482-1903. Thomas F. Burchill, pres & CEO; Craig C. Harnett, sr VP & COO; Pat Fili, sr VP progmg & production; Seymour Kaplan, sr VP affil rel; Barry Kresch, sr VP rch; Philip La Greca, VP controller; Stuart M. Lefkowitz, VP opns & engrg; Douglas W. McCormick, sr VP sls, David Moore, pres Lifetime Medical Television; Tom Rockwell, M.D., chmn Lifetime Medical Television; Margaret Sandwick, sr VP mktg & communications; Jane Tollinger, sr VP business & legal affrs.

24-hour basic cable network that presents contemporary, innovative programming of special interest to women.

Carried by 4,400 systems serving 44 million subscribers. Satellites: RCA Satcom III R, transponder 17 (West), Hughes Galaxy III, transponder 20 (East).

**Movietime**, 1800 N. Vine St., Hollywood, Calif. 90028. (213) 960-5800. FAX: (213) 463-3815 Lee Masters, pres & CEO; Sheri Herman, sr VP mktg; Mike Sobel, sr VP adv. Bill Zaccaro, sr VP affil sls. Fran Shea, acting head progmg; Richard Bencivengo, VP prog dev; Mitch Berman, VP affil sls, Western div. Chris Fager, VP legal & bus affrs; Brad Fox, VP affil sls, Eastern div; Bill Keenan, VP/chief fin off; Joe Shults, VP new bus dev.

Twenty four hour cable network that presents major celebrities and current news from the entertainment world

**MTV Networks Inc.** 1775 Broadway, New York 10019. (212) 713-6400 Tom Freston, chmn & CEO MTV ntws; John Reardon, pres MTV; Barry Kluger, VP corp affrs MTV; Geraldine Laybourne, pres Nickelodeon/Nick at Nite; Edward A. Bennett, pres VH-1 and HA! The TV Comedy Network.

MTV a 24 hour a day music video channel in stereo; Nickelodeon, a kids programming service, VH-1, a 24 hour music and entertainment network targeted to the baby generation

MTV 49.9 million subscribers; VH-1 35.9 million subscribers; Nickelodeon/Nick at Nite 50.6 million subscribers.

**The Nashville Network**, Group W Satellite Communications, Box 10210, 250 Harbor Plaza Dr., Stamford, Conn. 06904-2210. (203) 965-6000. FAX: (203) 965-6315. Don Mitzner, pres; Lloyd Werner, sr VP, sls & mktg; Roy Mehlman, VP affiliate sls; Kathleen Canavan, VP mktg; Peter Weisbard, VP sls; Cheryl Daly, VP public relations.

The Nashville Network, Entertainment svc offering original concert specials, exclusive sports coverage, high quality entertainment news & interviews, information, live variety, & classic western movies.

Carried on 8,494 cable systems serving 47.3 million subscribers. Satellite: Galaxy I, transponder 2.

**National Jewish Television Network**, 655 Madison Ave., New York 10021 (203) 834-3799. Joe A. Levitch, pres; Aaron Etra, VP

Informational, cultural and religious progmg for the Jewish community, presented Sundays 1-4 P.M. EST.

Serves 300 cable systems and over 6.75 million subscribers.

**Nationality Broadcasting Network**, (NBN-Radio/TV), 11906 Madison Ave., Lakewood, Ohio 44107. (216) 221-0330. FAX: (216) 221-3638 Miklos Kossanyi, pres; Sheila Calanni, stn mgr; Attila Kossanyi, dir sis.

Provides internationally and locally produced nationality TV and radio progmg, special programs and commercials, also full svc production house.

Carried on 14 cable systems serving 500,000 subscribers.

**Network 1 USOA**, 719 Thompson Lane, 100 Oaks Mall, Nashville, Tenn. 37204. (615) 822-3300. Hal Neely, pres.

Satellite delivered service offering country music, gospel music and informational programming.

**Nickelodeon**. See MTV Network.

**The Nostalgia Channel**, Royal Commerce Center, 2144 Royal Lane, Suite 150, Dallas 75229 (214) 243-0877; FAX: (214) 243-4765. John Janas, pres, Robert Jones, VP progmg; Chip Harwood, VP sls; Ed Palluth, rgnl mgr.

24-hr variety cable channel with contemporary lifestyles information and traditional entertainment with exclusive features from AARP, big band music, classic TV and Hollywood movies.

On 90 systems serving 850,000 subscribers

**NuStar**, 1332 Enterprises Dr., West Chester, Penn. 19380 (215) 692-5900 FAX (215) 692-6487. Wayne J. Bullock, pres & chief operating off.

Automatic cross-channel tune-in svc delivered via satellite.

On 500 systems serving 10 million subscribers. Satellite: Galaxy 3, transponder 12.

**Prevue Guide Inc.** 3801 S. Sheridan, Tulsa, Okla. 74145. (918) 665-6690. Joe Batson, VP & gen mgr; Wm. Chris Bourne, VP mktg & opns; Virgle Smith, VP sls.

Satellite delivered video promotion network highlighting basic and pay svcs including updated program listings.

On 211 systems serving 6.5 million subs. Satellite: Satcom IV, transponder 8.

**QVC Network Inc.** Goshen Corporate Park, 1635 Enterprise Dr., West Chester, Pa. 19380. (215) 430-1000. FAX: (215) 430-1051. Joseph M. Segel, chmn; Michael C. Boyd, pres; Douglas Briggs, exec VP mktg & planning; Ronald Giles, exec VP bcstng; Keith Halford, exec VP new bus dev; Gary Ozaroff, exec VP merchandising; Bruce Sellers, exec VP affil rel.

Video home shopping.

On 1,107 cable systems serving 14,510,100 subscribers. Satellite: Satcom F3R, transponder 8.

**RFD-TV**, 2615 Farnam St., Omaha, Neb. 68131. (402) 345-2322. Patrick Gottsch, chmn/CEO; Terri Spaiding, sec/treas; Sam Curley, dir audience rch and promotion.

24 hour, 7 day channel devoted to progmg of interest to rural America.

First broadcast 9/31/88. Satellite: Spacenet One, transponder 23

**SCORE** 6701 Center Dr. West, Los Angeles 90045. (213) 450-2412. Paul Steinle, pres; Arnie Rosenthal, sr VP & gen mgr. SCORE; Mark Estren, sr VP, news & progmg; Elio Betty, sr VP adv; Chris Taylor, dir of affil rel.

Live sports, news and information, including sports trivia show, consumer call-in shows and event program.

On 800 systems serving 18.1 million subscribers.

**Shop Television Network**, 5842 Sunset Blvd, Bldg 11, Los Angeles 90028. (213) 871-8170. Michael E. Rosen, chmn & CEO; Joseph Naughton, exec VP & chief operating off; Brian Layfield, chief financial off.

Shopping channel.

**Silent Network Inc.** 6363 Sunset Blvd., Suite 930, Los Angeles 90028. (213) 464-7446. Sheldon I. Altfield, chmn & CEO; William C. Tauber, pres; Susan H. Moore, dir, spec prod.

Information and entertainment progmg in sign language, voice and open captions and sound for deaf and hearing-impaired audiences.

On 216 cable systems serving 13.6 million subscribers. Satellite: SATCOM 4-F, transponder 3.

**TBS Superstation**, Box 105366, One CNN center, Atlanta 30348-1947 (404) 827-1700 FAX: (404) 827-1947 Gerry Hogan, pres, Turner Entertainment Networks; Bob Levi, exec VP. TBS Superstation, Kate McSweeney, sr program exec; Bill Cox, sr program exec.

Cable network offering original documentaries, cable-exclusive sports, variety specials, "Evergreen" comedy series & movies.

On 9,740 cable systems serving 49,681,000 subscribers. Satellite: Galaxy I, transponder 18

**Telshop**, 320 Park Ave., 3rd Fl., New York 10022. (213) 450-2412. Chris Taylor.

Live cable shopping service.

On 600 systems serving 11.5 million subscribers.

**The Travel Channel**, 1370 Avenue of the Americas, 27th Floor, New York 10019. (212) 603-4500. FAX: (212) 603-4526. Luann Simpson, pres; Robert Pronovost, exec VP progmg

24-hr per day progmg devoted to the world of travel.

On 538 cable systems serving 14.5 million subscribers. Satellite: Satcom III-R, transponder 16.

**Trinity Broadcasting Network Inc.** Box A, Santa Ana, Calif. 92711 (714) 832-2950 Paul F. Crouch, pres; Philip Crouch, chief of opns; Ben Miller, dir engrg; Jack Hightower, dir cable sls; Vicky Davenport, dir progmg.

Christian religious programing 24 hrs a day and 85% original produced programing.

On 805 cable systems serving 12.1 million subscribers. Jack Hightower, Denver, CO (303) 650-5515.

**Turner Network Television.** Box 105366, One CNN center, Atlanta, 30348-5366. (404) 827-1647. FAX: (404) 827-1190. Gerry Hogan, pres, Turner Entertainment Networks; Scott Sassa, exec VP TNT; Linda Berman, VP prog dev; Neal Baseman, VP bus affrs, Betty Cohen, VP creative dir TNT.

On 3,314 cable systems serving 31,764,000 subscribers.

Satellite III-R, transponder 18.

**United Video Inc.** 3801 S. Sheridan Rd., Tulsa, Okla. 74145. (800) 331-4806. Roy Bliss, exec VP; Jeff Treeman, VP mktg & sls; Jerry Henshaw, VP engrg, R&D; Mike Peyton, VP ops.

United Video is an independent satellite carrier serving CATV and SMATV. It distributes WGN-TV Chicago, WFMT(FM) Chicago, The Electronic Program Guide (EPG), EPG Jr., WPXI-TV New York, KTLA-TV Los Angeles, KTVT-TV Fort Worth, KKG0(FM) Los Angeles, Cable SportsTracker and Cable Sportsline.

**Univision.** 330 Madison Ave., 26th Fl., New York 10017. (212) 983-8500. FAX: (212) 983-8695. West coast: 9200 Sunset Blvd., Ste. 1130, Los Angeles 90069. (213) 859-7200. FAX: (213) 859-7424. Vilma Ortiz, mgr cable div; Danny Huertas, West coast affil rel.

Spanish-language progmg

On 498 systems serving 41,975,000 subscribers. Satellite: Satcom III R, transponder 7.

**USA Network.** 1230 Avenue of the Americas, New York 10020. (212) 408-9100. FAX: (212) 408-3600. Kay Koplovitz, pres & CEO; David Bender, VP rsch; Andrew Besch, VP mktg; Stephen Brenner, sr VP bus affrs, opns & gen counsel; Douglas Hamilton, VP finance & admin; Douglas Holloway, VP affil rel; David Kenin, sr VP progmg; John Silverstri, sr VP ad sls.

All entertainment network bcstg 24 hours with world premiere movies and series, sports specials, teen and children's progmg.

On 10,100 cable systems serving 48.5 million subscribers. Satellite: Galaxy 1 transponder 21 (East); Satcom III R, transponder 10 (West).

**VH-1.** See MTV listing.

**VISN Interfaith Satellite Network.** 74 Trinity Place, New York 10006. Jeffrey Weber, VP, progmg.

**Video Shopping Mall.** Fox Pavilion, Suite 930, Jenkintown, Pa. 19046. (215) 887-5700. Don DeCinque.

Home shopping, direct-response study courses.

**THE WEATHER CHANNEL** 2600 Cumberland Pkwy, Atlanta 30339. (404) 434-6800. John O. Wynne, CEO; Michael J. Eckert, pres; Rebecca Ruthven, VP affil sls & svc; Ed Peters, VP adv sls; Doug Holladay, VP spec proj; Doyle Thompson, dir engrg.

24-hr all weather progmg; national and international, regnl, local weather forecasts and features.

On 3,240 cable systems serving 36 million subscribers. Satellite: Galaxy 3, transponder 13.

**WGN-TV.** United Video Inc., 3801 S. Sheridan, Tulsa, Okla. 74145. (918) 665-6690. Roy Bliss, exec VP; Jeff Treeman, VP sls & mktg.

24 hr family entertainment: sports (Chicago Cubs), movies, series, Bozo show and specials.

On 12,181 systems serving 30 million subscribers. Satellite: Galaxy 1, transponder 3.

**WPXI New York.** United Video Inc., 3801 S. Sheridan, Tulsa, Okla. 74145. (918) 665-6690. Roy Bliss, exec VP; Jeff Treeman, VP mktg & sls.

24 hr family entertainment, sports (New York Yankees), movies, series, children's shows and specials.

On 733 cable systems serving 10 million subscribers. Satellite: Satcom 4, transponder 19.

**WSBK(TV).** See WWOR-TV.

**WWOR-TV.** Eastern Microwave, 112 Northern Concourse, Syracuse, N.Y. 13221. (315) 455-5955 or (800) 448-3322. FAX: (315) 455-2635. Art Perkins, exec VP & gen mgr; Gil Korta, natl mktg dir; Laurie Prouty-Silverman, natl sls mgr.

WWOR-TV 24-hour independent from NY and WSBK-TV from Boston featuring sports, movies, news and specials.

On 2,700 systems serving 13,500,000 subscribers. Satellite: Galaxy 1, transponder 15.

## Automated Cable Services

**AP/TMS Information Service.** 1825 K St. N.W., Suite 615, Washington 20006. (202) 955-7200. FAX: (202) 955-7347. Greg Groce, dir.

AP NewsPlus, AP BusinessPlus & AP SportPlus: Graphics enhanced 24-hour automated programming services.

Available on 200 cable systems serving 8.1 million subscribers. Satellite: Spacenet 3.

**Cable SportsTracker.** Prevue Guide Inc. 3801 S. Sheridan, Tulsa, Okla. 74145. (918) 665-6690. Joe Batson, VP & gen mgr; Wm. Chris Bourne, VP mktg & opns; Virgie Smith, VP sls.

Satellite delivered alpha-numeric sports info channel displaying Las Vegas point spread for major college and pro games.

On 50 systems serving 1.8 million subs. Satellite: Galaxy 1, transponder 3

**Data Broadcasting Corp.** 8300 Old Courthouse Rd., Vienna, Va. 22182. (703) 790-3570. FAX: (703) 848-2699. Scott Dirdsdale, pres; Bennett Boyd, VP mktg & affil rel; Cathy Flynn, VP product mgmt.

Real time stock, option, commodity quotation service delivered via cable TV & broadcast VBI to end user PC.

Serving 2,500 subs on over 700 systems. Satellite: Satcom F3R, transponder 11.

**Prevue Guide.** Prevue Guide Inc. 3801 S. Sheridan, Tulsa, Okla. 74145. (800) 331-4806. FAX: (918) 663-6228. Joe Batson, VP & gen mgr; Wm Chris Bourne, VP mktg & opns; Mary Prodger, VP progmg & prod.

Satellite delivered, system-specific program promotion network highlighting basic, pay & pay-per-view services with video and scroll listings.

On 500 cable systems serving 13 million subscribers. Satellite: Satcom 4, transponder 8.

**The EPG Jr.** Prevue Guide Inc. 3801 S. Sheridan, Tulsa, Okla. 74145. (918) 665-6690. Joe Batson, VP & gen mgr; Wm Chris Bourne, VP mktg/opns; Virgie Smith, VP sls.

Satellite delivered on-screen scrolling program guide providing system-specific alpha-numeric program listings and advertising opportunities.

On 240 cable systems serving 400,000 subscribers. Satellite: Galaxy 1, transponder 3.

**Reuters Information Services.** 1700 Broadway, New York 10019. (212) 603-3573. L. Brewster Jackson, sr VP media; Andre Taylor, CATV project mgr.

Online videotext data display system covering fields such as money, securities, commodities, energy and capital markets.

On 203 cable systems serving 1.3 million subscribers. Satellite: Satcom 3R, transponder 18.

**Texas Electronics Inc.** Box 7225, Dallas 75209. (214) 631-2490. FAX: (214) 631-4218.

Meteorological sensors, signal conditioning, dial, digital, recording displays. Wind direction & speed, barometric pressure, relative humidity, rainfall, temperature, solar radiation

**UPDATE.** A division of X\*Press Information Services Ltd. Regency Plaza One, 4643 South Ulster St., Suite 340, Denver 80237. (303) 721-1062. Gerald E. Bennington, pres & gen mgr; John C. Eaton, VP fin; Marjorie D. Magnuson, client svcs.

News, sports, financial and weather info.

On 25 Systems.

**X\*Press.** Regency Plaza One, 4643 S. Ulster St., Suite 340, Denver 80237. (303) 721-1062. Gerald E. Bennington, pres; Gary Clark, VP sls & affil rel.

Stock market, business and financial computer info svcs; Xpress Exchange is a family oriented computer info svc.

Serving 9 million subscribers. Satellite: Galaxy 1.

## Audio Cable Programing Services

**AEI Music Network.** 3717 National Dr., Suite 109, Raleigh, N.C. 27612. (919) 783-0391. FAX: (919) 781-5056. Michael Malone, pres; Bonnie Sullivan, natl sls mgr.

24 hour commercial-free music svcs for audio background on alphanumeric/graphics chns, ad chns and FM band packages.

On 178 systems serving 4 million subscribers. Satellite: Galaxy 1, transponder 3; GEK2, transponder 12.

**Beethoven Satellite Network/WFMT.** Three Illinois Center, Chicago 60601. (312) 565-5000. Ray Nordstrand, pres; Rich Marschner, VP & gen mgr; Norman Pellegrini, VP & dir progmg; Snel Beugen, dir of sls; Jacqueline Stevenson, dir rsch.

Through United Video Inc., 24 hours a day of classical music, news and fine arts progmg from Chicago. (See WFMT listing).

On 360 cable systems serving over 1.3 million sybscribers. Satellite: Galaxy 1, transponder 3.

**Cable Music Network Inc.** 156 Prospect St., Wilkes-Barre, Pa. 18702-4897. (717) 823-1166. Robert L. Evans, pres.

Music for bcst radio and cable radio stations. Music and messaging for background & foreground service.

**Cable Radio Network.** 10487 Sunland Blvd., Sunland,

## Basic Cable, Cable Programing Services

Calif. 91040. (818) 352-7152. Michael Horn, CEO & pres; Robert Lane, dir ops; Susan Watters, dir mktg & sls.

Used on the cable system s alpha-numeric/text channel, part of the FM svc package, & on the cable system's mus on hold, plus the loc ch.

On 65 cable systems nationwide serving 2.6 million subscribers. Satellite: Satcom 3R, transponder 4, audio subcarrier 7.2377.

**The Jazz Network/KKGO Los Angeles.** 1500 Cotner, Los Angeles 90025. (213) 478-5540. Saul Levine.

All styles of jazz.

**Kayla Satellite Broadcasting Network Inc.** North America One, Box 636, Rt. 2, Hwy 14 E, Suite 300, Richland Center, Wis. 53581. (608) 647-6387. FAX: (608) 647-3065. Larry D. Wyman, pres and gen mgr; Kay S. Wyman, VP; Rod C. Perry, stn mgr; Suzie Bomkamp, admn asst.

24 hour talk progmg available for cable system background at no cost. Affiliated with Sun Radio Network.

Satellite: Galaxy 2, transponder 2, 6.2 wide band audio.

**Moody Broadcasting Network.** 820 N. LaSalle Dr., Chicago 60610. (800) 621-7031; (312) 329-4433. Bob Norris, mgr of bcst dev; David Woodworth, admn of affil dev.

24-hr format of religious and educ progmg; music, drama, talk, news & public affrs.

On 60 cable systems serving 997,691 subscribers. Satellite: Westar V, transponder 7D (13).

**Satellite Radio Network.** 1 S. Executive Park, Suite 403, Charlotte, N.C. 28287. (800) 438-6311. Mike Gliner.

Religious programing.

**Tempo Sound.** (A service of ICT). 6918 South Yorktown, Tulsa, Okla. 74136. (918) 496-3200. W. Thomas Oliver, pres, ICT.

Complete audio entertainment package offering six distinct music formats, plus the In-Touch Network, a reading service for the print-impaired.

On 100 cable systems serving 1 million subscribers. Satellites: Satcom F-4, transponder 19.

**WFMT(FM).** United Video Inc., 3801 S. Sheridan Rd., Tulsa, Okla. 74145. (918) 665-6690. Roy Bliss, exec VP; Jeff Treeman, VP mktg.

## CABLE MUSIC NETWORK™

• TALK TO US ABOUT YOUR BROADCAST RADIO OR CABLE RADIO STATION PROGRAM MUSIC NEEDS. SOME FORMATS AVAILABLE AT ONCE. OTHERS CAN BE CUSTOM-DESIGNED FOR YOUR SITUATION.

• RATES FROM \$25.00 TO \$120.00 A WEEK DEPENDING ON FORMATS OR SPECIAL PROGRAMS CHOSEN.

• YOU CAN TEST OUR MUSIC "ON-THE-AIR" BEFORE YOU BUY.

• BROADCAST RADIO AND CABLE RADIO STATION AFFILIATES INVITED.

• ASK ABOUT "NO-FCC-HASSLE" CABLE RADIO STATION FRANCHISES. GET INTO RADIO FAST.

• AUDIO MERCHANDISING SPECIALISTS.

• MUSIC FOR SCA OR ON-PREMISE BACKGROUND/FOREGROUND; BUSINESS, ENVIRONMENTAL, FUNCTIONAL, MEDICAL, SOCIAL APPLICATIONS, ETC.

• WRITE OR CALL BOB OR MIKE, 156 PROSPECT ST., WILKES-BARRE, PA., 18702-4897 PHONE (717) 823-1166.

## Cable Progaming Services, Canadian Cable Services

24-hour fine arts and classical music radio station in Chicago with live concerts, operas and symphonies.

On 170 cable systems serving 3 million subscribers. Satellite: Galaxy 1, transponder 3 subcarrier.

### Cable Sports Services

**Dimension Cable—ASP.** Box 37827, 17602 N. Black Canyon Hwy., Phoenix 85069. (602) 866-0072. Mark Stucky, gen mgr; Ivan Johnson, VP community affrs; Steve Rizley, rgnl adv sls mgr; Suzee Smith, prog mgr; George Allen, sports coord.

Phoenix Suns basketball; San Francisco Giants baseball; collegiate & high school sports, etc.

On one cable system in the Phoenix metropolitan area serving 165,000 subscribers. Microwave.

**ESPN Inc.** ESPN Plaza, Bristol, Conn. 06010. (203) 585-2000. Roger Werner, pres & CEO; Steven M. Bornstein, exec VP, progmg & prod

ESPN offers a variety of professional and amateur sports, including NFL and CFA football, college basketball including the NCAA tournament.

On 19,000 cable systems serving 47.8 million subscribers.

**Home Sports Entertainment of Dallas & Houston.** 5251 Guilford, Houston 77081. (713) 661-0078. Dick Barron, VP opns; John McIntyre, dir opns; Joe Gagliardi, affil sls; Jack Stanfield, exec prod & prog dir

Marketing: 2080 North State Hwy., Suite 260, Grand Prairie, Tex. 75050. (214) 988-9292. Ed Frazier, VP mktg.

Houston Rockets basketball, Houston Astros baseball, Texas Rangers baseball, Dallas Mavericks basketball, New Jersey Devils hockey, Southwest Conference collegiate sports, etc.

**Home Team Sports.** 1111 18th St. N.W., Suite 200, Washington 20036. (202) 728-5300. FAX: (202) 728-5302. Bill Aber, VP & gen mgr; Jody Shapiro, dir of progmg; Jeff Wagner, dir of sls & mktg; Michael V. Ortman, dir of affil rel; Joe King, dir engrg & opns; Dave Zahra, controller.

Live event sports progmg; Baltimore Orioles, Washington Bullets, Washington Capitals & other Mid-Atlantic events for 6 state cable region.

On 157 cable systems serving 1.4 million subscribers. Satellite: Spacenet III, transponder 12.

**Madison Square Garden Network.** 2 Penn Plaza, Suite 1800, New York 10121. (212) 563-8100. FAX: (212) 563-3794. Robert Gutkowski, pres; Martin Brooks, VP progmg and network opns; Doug Moss, VP adv sls; Peter Silverman, VP exec prod; Lee Berke VP, mktg; Sid Amira, VP affils & new bus dev.

New York Knicks, New York Rangers & New York Yankees, college football & basketball games, boxing. Exclusive Garden events as well as original series progmg.

On 141 cable systems serving 3,375,287 million subscribers. Satellite: Satcom 4, transponder 6.

**Mizlou Sports Bureau.** 352 Seventh Ave., New York 10001. (212) 244-3750. FAX: (212) 244-3795. Jon Steinlauf, exec VP; Craig Wilson, sr VP; Bill Schwing, exec producer; Brao Fuss, VP production & progmg

24-hour sports news network.

**New England Sports Network (NESN)** 70 Brookline Ave., Boston 02215. (617) 536-9233. John W. Claiborne, VP & gen mgr; Robert B. Whiteleaw, dir opns; Jerry McAuliffe, advts/sls dir; Sean P. McGrail, mktg dir; Donald J. Reilly, bus affrs dir; John P. Slatery, pub rel/adv.

NESN is a pay cable sports service that delivers Boston Bruins, Red Sox, New England college sports as well as boxing, tennis, fishing, bowling and wrestling.

On 138 cable systems serving 132,060 subscribers.

**Prime Sports Network.** 250 Steele St., Suite 300, Denver 80206. (303) 355-7777. FAX: (303) 377-3973. Ed Frazier, CEO & pres; Mat Tinley, exec VP; Jack Stanfield, VP progmg, Joe King, VP & gen mgr.

Natl & rgnl sports progmg svc.

Satellite: Satcom 1R, transponder 24.

**Prime Ticket.** 401 South Prairie, Suite 104, Inglewood, Calif. 90301. (213) 672-8000. Tony Acone, pres, John Jackson, progmg; Tim Krass, mktg; Tom Feuer, dir of communications.

Los Angeles Lakers basketball, Los Angeles Kings hockey, Los Angeles Lakers indoor soccer, Los Angeles Strings tennis, San Diego Soccers soccer, collegiate sports, etc.

**Pro Am Sports System (PASS).** Box 3812, 24 Frank Lloyd Wright Dr., Ann Arbor, Mich. 48106-3812. (313) 930-7277. William Wischman Jr., gen mgr; Kathleen Hunt, bus mgr; Denise McGee, prog dir; William Moren, dir affil rel; Jilliana Harbaugh, dir mktg

CableSports Network featuring Detroit Tigers, Pistons, Red Wings, Big 10 Collegiate and amateur sports.

On 190 cable systems serving 575,000 subs. Satellite: Spacenet 3, transponder 11.

**San Diego Cable Sports Network.** Cox Cable of San Diego, 5159 Federal Blvd., San Diego 92105. (619) 263-9251. Marty Youngman, pay-per-view mgr; San Diego Padres baseball, etc.

**SportsChannel Bay Area.** 901 Battery St., Suite 220, San Francisco 94111. (415) 296-8900. Tom Chestnut, sr VP.

**SportsChannel Chicago.** 820 W. Madison, Oak Park, Ill. 60302. (312) 524-9444. FAX (312) 524-9484. Jim Corno, VP & gen mgr; John Tuohy, dir progmg/opns; John Scaro, dir aff sls & rel; Kelly Sullivan, creative svcs mgr; Andy Stanley, bus mgr.

Rgnl all-sports cable network serving Ill., Ind. and Iowa, featuring Chicago Bulls, Blackhawks, White Sox, collegiate & high school sports

On 70 cable systems serving 1.5 million subscribers. Satellite: Satcom IV, transponder 9.

**SportsChannel New England.** 10 Tower Office Park, Woburn, Mass. 01801 (617) 933-9300. FAX: (617) 933-3877. Mitchell D. Freund, VP & gen mgr; Stevan Reagan, dir opns; William Powell, dir affil mktg & sls.

Boston Celtics basketball, Hartford Whalers hockey, National Hockey League, New York Mets (Conn. only), college basketball, football, hockey, professional tennis. Satellite: Satcom 4, transponder 23.

**SportsChannel New York.** 200 Crossways Park Dr., Woodbury, N.Y. 11797 (516) 364-3650. FAX: (516) 364-4020. Robert Polichino, VP & gen mgr; Jerry Passaro, dir progmg; James Bates, dir sls & mktg; Rich Kahn, dir PR.

New York Islanders, Mets, and New Jersey Nets, Devils, plus horse racing, college football & basketball and variety of sports spectacls.

On 103 cable systems serving over 1.3 million subscribers. Satellite: Satcom 4, transponder 7, 11.

**SportsChannel Ohio.** Metro Center 6500 Rockside Rd., Suite 340, Independence, Ohio 44131. (216) 328-0333. FAX: (216) 328-0350. William B. Craig, VP & gen mgr; Dave Jevnikar, dir sls & mktg; Joe Tanzarello, dir progmg & net opns.

Live sports progmg with Ohio emphasis, Cleveland Indians, Cleveland Cavaliers, MAC football & basketball, the NHL, SportsChannel America, Notre Dame athletics & more.

On 9 cable systems serving 504,000 subscribers. Satellite: Satcom 4, transponder 16.

## Canadian Cable Progaming Services

**Atlantic Satellite Network (ASN).** Box 1653, 2885 Robie St., Halifax, N.S. B3J 2Z4. (902) 453-4000. FAX: (902) 454-3270. Fred Sherratt, pres. Marvin Nathanson, VP opns; Joe Irvine, VP progmg. Gary Rappaport, prod supvr, Anne-Marie Nuyten, prom dir; Colin Burns, sls.

Educational programming from 9 to 1 o'clock.

Serves 51 cable systems. Satellite: Anik C-1.

**CBC Newsworld.** Box 3000, Halifax, N.S. B3J 3E9. Sandy McKean, exec prod

**Canadian Home Shopping Network Ltd.** 1400 Castlefield Ave., Toronto M6B 4H8. (416) 785-3500. E.S. "Ted" Rogers, chmn; Simon P. Dean, pres & CEO. Andrew Forsyth, sr VP, bcst opns; Richard Clark, sr VP, fin.

Live shop at home televised retail svc. offering a variety of consumer products.

On 225 cable systems serving 5.5 million subs. Satellite: ANIK-C3.

**Canadian Satellite Communications Inc.** 50 Burnhamthorpe Rd. West, 10th floor, Mississauga, Ont. L5B 3C2 (416) 272-4960. FAX: (416) 272-3399. Sheelagh Whitaker, pres & CEO; Claude W. Lewis, exec VP; Louise Tremblay, VP finance & admin.

Distribute 8 TV signals (WDIV, WJBK, WTVS, WABC, CHCH, TCTV, BCTV, CTV) to cable operators scrambled using OAK technology.

On 1,678 cable systems serving 2,451,760 subscribers. Satellite: ANIK D-1, 8 C-Band transponders

**Cathay International Television Inc.** 494 W. 39th Ave., Vancouver B.C. V5Y 2P7 (604) 321-5266. FAX: (604) 321-9625. Sing Kwan So, chmn; Lucy J. Roschat, pres; Joseph Chan, exec VP.

Multilingual pay-TV svc operating in B C

On 7 cable systems serving 11,000 subscribers

**CFMT-TV Toronto.** Multilingual Television Ltd., 545 Lakeshore Blvd. West, Toronto M5V 1A3. (416) 593-4747. Dan Iannuzzi, chmn & pres; Paul Iannuzzi, exec VP & chief op off; Ron Metcalfe, dir fin & admin.

**Chinavision Canada Corp.** 160 Duncan Mill Rd., Don Mills, Ont. M3B 1Z5 (416) 391-3388. FAX: (416) 391-1322. Francis Cheung, pres; Herman Lam, opns mgr.

All Chinese language progmg

Serving over 15 cable systems.

**The Family Channel.** 3 Mutual St., 2nd Fl., Toronto M5B 2A7. (416) 867-8866. FAX: (416) 867-1870. R. Rhodes, gen mgr; Manysse Houillard, dir progmg; D. Kwanicki, dir sls & mktg.

Pay TV net offering family entertainment based on 60% from the Disney Channel, 25% Canadian & 15% international progmg

On approx 500 cable systems serving 240,000 subscribers.

Satellite: ANIK-C1.

**First Choice (Eastern Canada).** First Choice Canadian Communications Corp. 98 Queen St. E., Toronto M5C 1S6 (416) 364-9115. FAX: (416) 364-8692. Fred T. Klinkhammer, pres & CEO; Gordon Haines, VP & gen mgr; Richard Miller, VP finance; Wendy Bernfeld, VP bus affrs; Ian Bell, VP sls & mktg; Paul Gratton, VP progmg; Ellen Davidson, dir commun; Phyllis Yaffe, chairperson, Foundation to Underwrite New Drama (FUND).

English language, general interest, pay TV network primarily featuring movie titles.

On 231 cable systems serving 500,000 subscribers. Satellite: ANIK D2, transponder 22.

**Le Réseau des Sports.** 1755 boul. Rene-Levesque est, Montreal H2K 4P6 (514) 599-2244; FAX: (514) 599-2299. Gerald Janneteau, pres; Claude Laberge, VP mktg; Guy Desormeaux, VP progmg.

**MeteoMedia Inc.** Suite 701, Purdy's Wharf, 1959 Upper water St., Halifax, N.S. B3J 3N2.

**MuchMusic.** 299 Queen St. W., Toronto M5V 2Z5. (416) 591-5757. Moses Znaimer, pres & exec prod; Dennis Fitz-Gerald, VP & gen mgr; Ron Waters, stn mgr and VP mktg

24-hour 7-days-a-week stereo video music network.

Serving 601 cable systems and 2.7 million subscribers. Satellite: ANIK D1, transponder 3B.

**MusiquePlus.** 209 St. Catherine E., Montreal H2X 1L2 (514) 284-7587. Normand Beauchamp, pres; Pierre Parent, dir mktg svcs; Pierre Marchand, dir mus progmg.

Music video TV network broadcasting in Quebec, in French.

On approximately 100 cable systems serving 1.3 million subscribers. Satellite: ANIK C-3, transponder T17.

**Superchannel. (Allarcom Pay Television).** Suite 200, 5324 Calgary Trail, Edmonton, Alta. T6H 4J8. (403) 437-7744. FAX: (403) 437-3188. Charles R. Allard, pres; Luther Haave, VP & gen mgr; Ric Davies, VP progmg.

Commercial-free premium pay TV svc including movies, music & comedy specials and major sports events and boxing.

On 150 cable systems serving 200,000 subscribers. Satellite: ANIK C-1, transponder TR 12.

**TVOntario/Ontario Educational Communications Authority.** Box 200, Station O, Toronto M4T 2T1. (416) 484-2600. Bernard Ostry, chmn & CEO; Bill Roberts, sr mgng dir, external rel; Howard Krosnick, mgng dir of policy, rsch & planning; Peter Bowers, chief operating off.

Provides educational progmg to cable systems throughout Ontario.

**TSN-The Sports Network.** 1155 Leslie St., Don Mills, Ont. M3C 2S6. (416) 449-2244. Gordon Craig, pres & gen mgr; Terry Snazel, VP opns; Joanne McKenna, VP finance & administration; Roderick Thornton, dir of mktg; Michael Lansbury, VP progmg

24-hour sports channel featuring major and minor league sports, news shows.

On over 310 cable systems serving 611,000 subscribers.

**Vision TV: Canada's Faith Network.** 315 Queen St. E., Toronto M5A 1S7. (416) 368-3194. FAX: (416) 368-9774. Ron Keast, pres; Peter Flemington, dir progmg; Richelle Wiseman, dir communications; Peter Palframan, dir fin

Value-based dramas, documentaries, public affairs & music in addition to programs from specific faith communities.

On 174 cable systems serving 5,150,000 subs. Satellite: ANIK D2, transponder 8a.

**WeatherNow/MeteoMedia Inc.** 1755 Rene-Levesque Blvd. E., Suite 251, Montreal H2K 4P6. (514) 597-1700. Suzel Brunel, pres & CEO.

National satellite-to-cable TV net bcstg in French (MeteoMedia) & English (WeatherNow) offering weather information 24 hrs a day, 7 days a wk.

On 123 head ends & 76 affiliates serving 5.1 million subs. Satellite: ANIK D2, transponder 6A.


**YTV Canada Inc.** 525 Lake Shore Blvd. West, 3rd Floor, Toronto M5V 2V8 (416) 340-1221. FAX: (416) 340-0336. Kevin M. Shea, pres; Rob Burton, VP progmg & opns; Susan Ross, VP mktg; Susan Grimmer, VP sls; Martin Abel, VP finance & chief financial off.

English language basic cable specialty service dedicated to children, teens and their families

On approx. 189 cable systems serving an estimated 5,200,000 subscribers. Satellite: ANIK C1 Ku-Band, East coverage: transponder T29 12096 MHz horizontal polarization. West coverage: transponder T10 11987 MHz vertical polarization.

# The world according to Broadcasting.

**B**roadcasting, the "bible" of the U.S. broadcasting industry has created a new publication to cover the international broadcast marketplace.

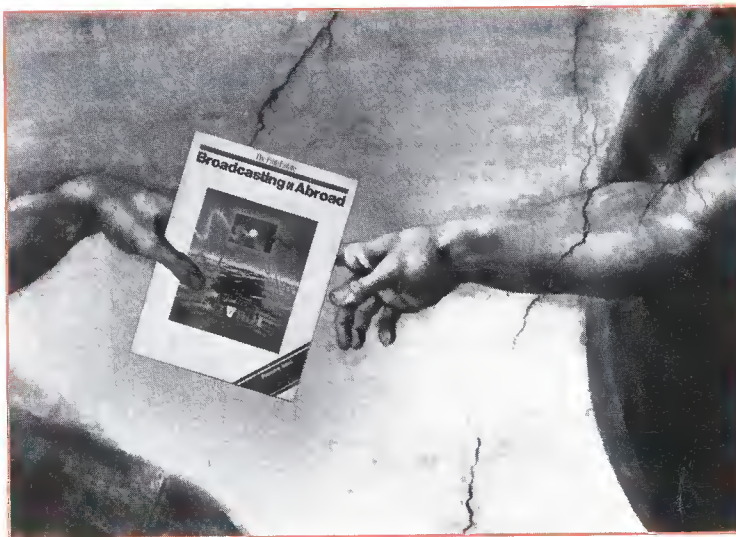
It is called **Broadcasting  Abroad.**

It focuses on the programming, business, technology, journalism and regulation of radio, television, cable and satellites in overseas markets.

Each issue contains features and stories gleaned from the weekly Broadcasting's broadened coverage of the international scene.


Written in Broadcasting's incisive, no-nonsense style, each issue is designed to illuminate and clarify major issues facing broadcasters in the U.S. and overseas.


Broadcasting  Abroad brings to its international readers the same reputation for credibility and excellence that has made the weekly Broadcasting the most respected journal in the industry.



Since 1931—when it began to report on the Fifth Estate—Broadcasting has become the most quoted publication in its field, recognized by the consumer press as the authority on advertising, broadcast management, programming, technology, finance and government regulations.

No wonder it continues to have the largest advertising volume in the industry.

Like Broadcasting, the new Broadcasting  Abroad monthly offers advertisers an excellent environment in which to reach and influence the industry decision-makers.

Advertising rates for Broadcasting  Abroad are particularly attractive: modest charges and generous discounts for frequency. And mechanical requirements match those of the weekly Broadcasting.

So let Broadcasting be your window on the world. For details on space reservations and closing dates, call any of the numbers listed below.

---

## Broadcasting Abroad

A world of broadcasting news

**New York**  
(212) 599-2830

**Washington, D.C.**  
(202) 659-2340

**Los Angeles**  
(213) 463-3148

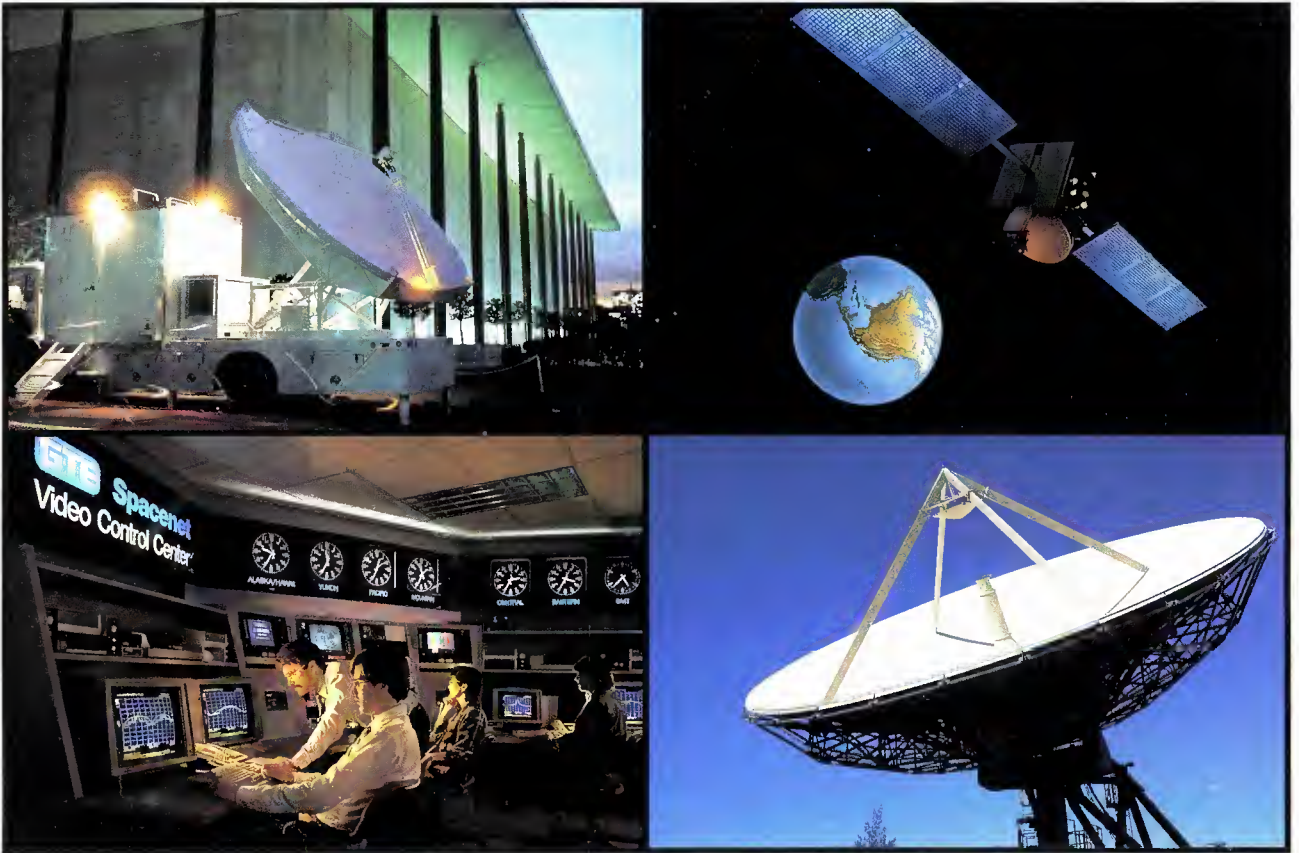
**Schiff & Assoc.**  
(Western Equipment)  
(213) 393-9285

**Lewis Edge & Assoc.**  
(Eastern Equipment)  
(609) 683-7900

**Chicago** (312) 679-1100  
**Los Angeles** (213) 462-2700

**Pattis/3M**  
**Hawaii** (808) 545-2700  
**London** (01) 427-9000

# Satellite Services for Broadcasters



## **GTE** Spacenet

GTE Spacenet is a leading provider of satellite communication services to the broadcast industry. Networks, cable broadcasters, and other businesses turn to GTE Spacenet for full time and occasional C- and Ku-Band satellite capacity as well as satellite news gathering, business video, and video conferencing services.

With one of the largest, most advanced commercial satellite systems in the world, GTE Spacenet is able to make long term commitments to customers' needs and provide flexibility for future business growth or change.

State-of-the-art satellite access and video control facilities at GTE Spacenet headquarters and round-the-clock customer service ensures users high quality, interference-free service.

Call 1-800-535-5375 for more information, or (703) 848-1300 to speak with a GTE Spacenet representative.

**GTE Spacenet**  
1700 Old Meadow Road  
McLean, Virginia 22102